



MEMBER NEWSLETTER

Summer 2024



Exciting news!

The FAMA / FEMSA newsletter is now digital for enhanced accessibility.
Browse the latest news from both Associations below.

CONFERENCE PREVIEW

FEMSA / FAMA ANNUAL / FALL CONFERENCE

2024  TAMPA 



We're less than 50 days from the conference! This year's event promises to be an exceptional opportunity for industry leaders, innovators, and professionals to come together for three days of networking, learning, and collaboration.

Conference Highlights

Keynote Speakers

- **Andrew Davis:** The bestselling author and speaker will kick off the conference with insights on how to best use artificial intelligence to assist you and your business.
- **Jamie Clarke:** With our closing keynote speaker, business is an adventure. The mountain-climber walks you through how to best strategize and succeed in today's current climate.

General Education Sessions

- **Anirban Basu Economic Update:** FEMSA and FAMA's favorite economist returns! Learn about the latest economic trends and predictions with his annual update.
- **FEMSA Lanes:**
 - **Morning Session - Ken Holland:** Join NFPA's Ken Holland to learn about recent standard updates and how they impact your business.
 - **Afternoon Session - Aaron Heller:** Chief Aaron Heller discusses firefighter

connection and how to bridge the gap between the firefighter and the manufacturer. (Seating priority to FEMSA members, additional seating will be available on first come/first serve for FAMA members.)

• **FAMA Lanes:**

- **Morning Session - Clarion Update:** Clarion Fire & Rescue's Eric Schlett, Lauren Ocoma and Erin Moriarty present the 5-Year Vision for FDIC and Current Marketing Trends.
- **Afternoon Session - Chief Ed Rice:** Chief Rice will how speak on how FAMA members can support fire department needs to perform better and maintain safety. (Seating priority to FAMA members, additional seating will be available on first come/first serve for FEMSA members.)

Networking Opportunities

- **Welcome Reception:** Join us on September 25 for an evening of networking and connecting with industry peers.
- **Networking Sessions, Breakfasts, Lunch and Dinner:** Enjoy refreshments with fellow attendees while discussing the issues that matter most to you and your organizations.

Special Events

- **FEMSA Meeting & Events:** In addition to our annual business meeting, FEMSA members will participate in member section meetings along with a "Future of the Fire Service" panel moderated by Chris Mc Loone.
- **FAMA Meeting & Breakouts:** Collaborate and share ideas with your fellow FAMA members and stay informed with a comprehensive update from the FAMA Board and the FAMA Committee Chairs during the business meeting!
- **Closing Dinner:** Close out the conference with a plated dinner and interactive entertainment!

Don't miss out on this unparalleled opportunity to connect with industry leaders and stay ahead of the curve in the fire and emergency services sector.

Register today and be part of the 2024 FEMSA / FAMA Annual / Fall Conference!

REGISTER NOW

BOOK HOTEL

BROWSE SCHEDULE

VIEW ATTENDEES LIST



ARE YOU HOSTING A HOME DAY?
The GAC wants to hear about it!

WHETHER YOUR EVENT IS IN THE PAST OR UPCOMING, SUBMIT TO HAVE YOUR HARD WORK FEATURED ON THE GAC WEBSITE.

SUBMIT YOUR HOME DAY

The graphic features a red background with a blue header. On the left, there is a small inset photo of a man in a suit speaking at a podium on a stage. The text is white and blue.



FAMA and FEMSA Win Major Victory in AFG and SAFER Reauthorization

By David Gatton, GAC Senior Advisor

It was a long and arduous, nerve-racking legislative process spanning over 18 months, but the reauthorization of the AFG, SAFER and the United States Fire Administration finally made it through Congress and onto President Biden's desk for signature this summer.



The legislative victory came just in time, with the looming sunset date for AFG and SAFER approaching on September 30, 2024. FAMA and FEMSA, through its GAC, played a pivotal role in its passage, meeting with key House and Senate leaders during our 2024 Hill Day and securing commitments in those meetings that the legislation would pass Congress before the sunset date. The Fire Coalition, led by CFSI, pushed the legislation across the finish line.

The law authorizes AFG and SAFER through Fiscal Year 2028 at \$750 million for each program, ensuring both continue to operate for another five years.

The GAC thanks all the FAMA and FEMSA members who contacted their Senators and Congressional delegations in support of the critical reauthorization package. FAMA and FEMSA, and the GAC, truly make a difference!

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Welcome New Members



K-D LAMP COMPANY

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101 Parker Drive
Andover, Ohio 44003

THL FIRE EQUIPMENT

765-541-1766
6638 Walters Road
Hagerstown, Indiana 47346



PHENIX TECHNOLOGY, INC.

951-272-4938
3453 Durahart St
Riverside, California 92507

Member News



Absolute Fire is strengthening the sales team and adding additional product lines. In Monmouth County they have added a new sales representative Jar Borsari. They are also excited to announce our partnership with Spencer Manufacturing, which will allow them to grow and additionally reach a larger customer base.



Bullard announces the hiring of Brad Harvey as Global Product Manager for Thermal Imaging. “Brad’s depth of experience with thermal imaging technology and his background as a firefighter will help us continue to deliver top - quality thermal imaging products,” said Bullard CEO Wells Bullard.



Bulldog Fire Apparatus is pleased to announce that Stephen Viso has joined Bulldog as Vice President of Purchasing. In this role, Stephen will oversee purchasing, inventory, and parts sales for the entire company. Stephen has over 30 years in the fire industry and brings a wealth of experience and industry contacts to Bulldog and will complement our existing team as we continue to grow and improve our business.



Fire-Dex has filled three positions and promoted two associates over the last quarter. Two Production Supervisors, Chad Williams and Amy Dodge, have recently onboarded at the Fire-Dex Pelham location. Also joining the Fire-Dex team is Territory Sales Representative, Jason Whidby. This quarter also saw employee transitions. Fire-Dex team member Becca Ollin transitioned into a new role as Technical Service Supervisor and Gear Wash associate Alyssa Vote was promoted to Assistant Operations Manager.



Fire & Safety Services recently marked their 60th anniversary milestone with a company picnic on Saturday, June 15. The F&SS team as well as their families enjoyed a sunny day at Eagle’s Landing Campground. Additionally, F&SS hosted a “Thank You” lunch for their Pierce assigned production team at Appleton, Wisconsin in appreciation for their hard work and dedication for New Jersey customers’ apparatus.

Fire & Safety Services also proudly shares that they’ve hired a new employee, Joe Knerr, for Florida Sales Support. Joe’s responsibilities include monitoring trucks currently in production at the Bradenton factory, creating weekly reports including status updates and images as well as assisting in truck inspections and other services as needed.



After more than 45 years in the Emergency Service Supply business, Kussmaul Electronics announces the retirement of Pat Hester, effective August 30, 2024. Pat has been key to the success of Kussmaul in his territory and he will be dearly missed. Pat Hester will now pass his territory to Brian Cassell, who has successfully served the Northeast Region for six years. Brian's extensive experience and dedication will ensure a seamless transition and continued excellence in service.

Kussmaul is excited to welcome Rick Chiavichien as the newest team member. Rick brings a wealth of experience and knowledge that will help Kussmaul Electronics continue to grow and develop the company's sales.



Municipal Emergency Services, Inc. is pleased to announce the expansion of its Fire Apparatus Division through the acquisition of Firefighter Trucks Inc. This acquisition will further diversify MES' sales territory to encompass Alexis Fire Equipment and HME Ahrens-Fox 's product line.



Midwest Fire announced the promotion of Darcie Johnson from VP/Office Manager to Chief Financial Officer (CFO). She was initially hired as Vice President/Office Manager in 2013. As CFO, Johnson will oversee the team that performs administrative, accounting, IT and human resource duties for Midwest Fire.



Valor is excited to announce the promotion of Adam R. Graves to Director of First Responder Sales. In this role, Adam will continue to lead and drive growth for all products within United Safety's First Responder Division. Adam is an active member of FAMA, contributing to the Spring Meeting Planning Committee. He looks forward to expanding relationships and building trust in his new role as Director.



Waterous announced the acquisition of Curtis Machine Company located in Dodge City, Kansas. John Curtis will remain the President of the newly formed subsidiary, and lead the business into the future.



4 Guys Fire Trucks is celebrating their 50 year anniversary in 2024 and is pleased to announce an open house event is scheduled at the plant on October 19 to celebrate 50 years of manufacturing fire apparatus for our nation's fire responders.



10-75 Emergency Vehicles is proud to announce the 10-year anniversaries of two team members: Matthew Hayward, NJ Operations Manager, and Christopher J. Bakker, Vehicle Technician. Their decade of dedication, expertise, and commitment to excellence has been instrumental in the company's growth and success.

BOARD MEMBERS WANTED

Interested in joining the FEMSA or FAMA Board of Directors?

Contact FEMSA or FAMA to **LEARN MORE**

2024 BOARD OF DIRECTORS



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Feature Your News in Our Next Issue!

Announcements and press releases about new employees, promotions, retirements, building expansions and awards make good submissions for our Member News section. Submit Today.

SUBMIT

You are receiving this digital newsletter as part of your FAMA or FEMSA membership. We encourage you to forward the email and share this news with your colleagues.

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