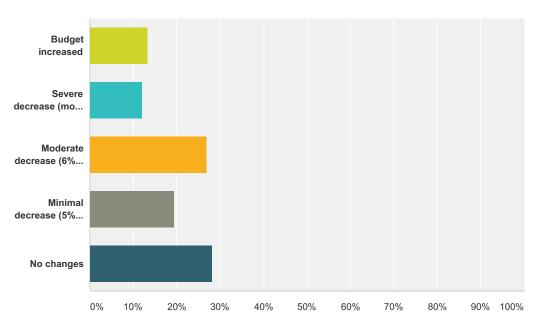
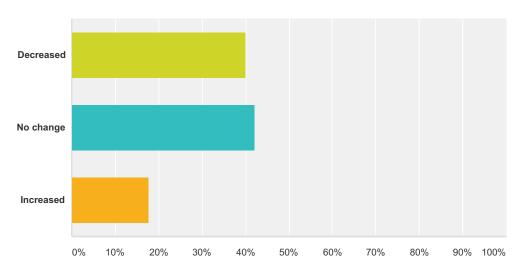
Q1 How would you rate the impact of the current economic conditions on your 2015 Fire Department Budget?



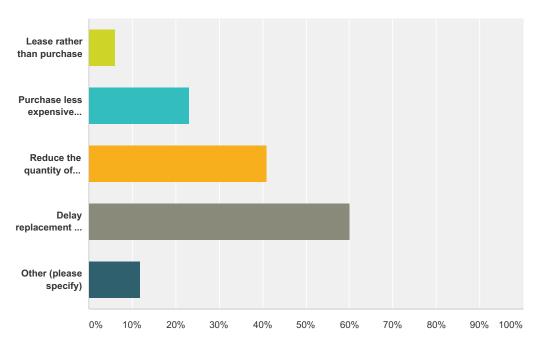
Answer Choices	Responses	
Budget increased	13.36%	283
Severe decrease (more than 15%)	12.18%	258
Moderate decrease (6% to 15%)	26.85%	569
Minimal decrease (5% or less)	19.49%	413
No changes	28.13%	596
Total		2,119

Q2 How has your 2015 equipment budget changed compared to 2014?



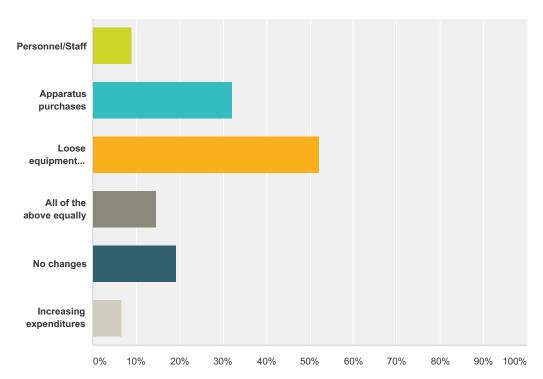
Answer Choices	Responses	
Decreased	40.07%	849
No change	42.24%	895
Increased	17.70%	375
Total		2,119

Q3 What actions will your agency take to maximize your 2015 budget purchasing capabilities? (Select all that apply.)



Answer Choices	Responses	
Lease rather than purchase	5.99%	127
Purchase less expensive alternative products	23.27%	493
Reduce the quantity of items purchased	40.87%	866
Delay replacement of equipment	60.22%	1,276
Other (please specify)	11.99%	254
Total Respondents: 2,119		

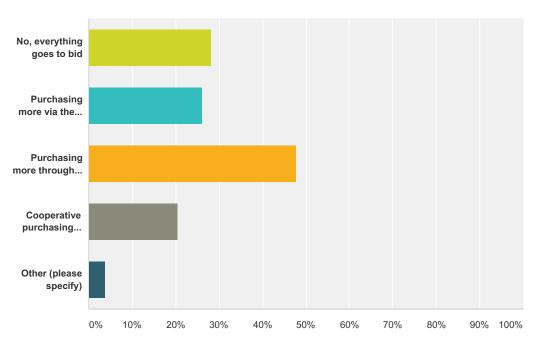
Q4 Which of the following have you reduced or modified as a result of 2015 budget constraints?(Select all that apply.)



Answer Choices	Responses	
Personnel/Staff	9.06%	192
Apparatus purchases	32.14%	681
Loose equipment purchases	52.29%	1,108
All of the above equally	14.68%	311
No changes	19.30%	409
Increasing expenditures	6.75%	143
Total Respondents: 2,119		

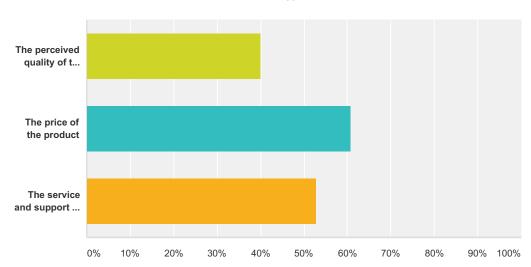
Q5 Has the economy and the evolution of the fire equipment marketplace changed the way you purchase equipment? (Select all that apply.)





Answer Choices	Responses	
No, everything goes to bid	28.27%	599
Purchasing more via the Internet	26.05%	552
Purchasing more through distributor sales personnel to take advantage of value added services	47.90%	1,015
Cooperative purchasing agreements	20.39%	432
Other (please specify)	3.68%	78
Total Respondents: 2,119		

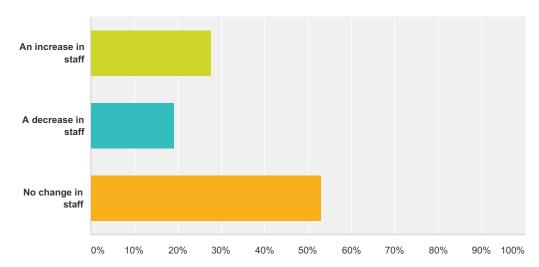
Q6 When financial constraints hamper your 2015 budget, which of the following offer the most value when purchasing equipment? (Select all that apply.)



Answer Choices	Responses	
The perceived quality of the product	40.02%	848
The price of the product	60.74%	1,287
The service and support of the product	52.90%	1,121
Total Respondents: 2,119		

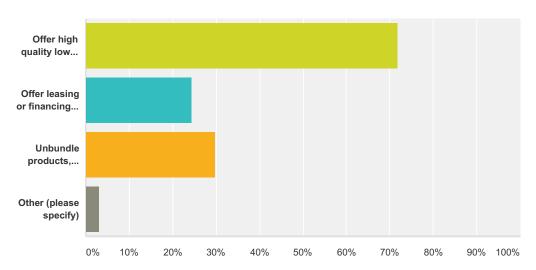
Q7 For 2015, the results of your recruitment and retention efforts are expected to see..

Answered: 2,119 Skipped: 0



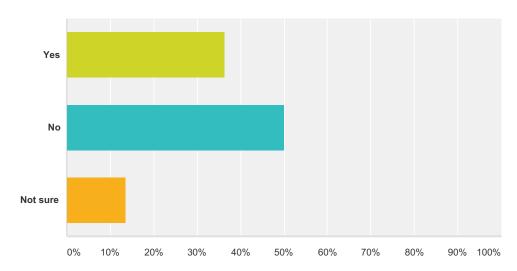
Answer Choices	Responses	
An increase in staff	27.70%	587
A decrease in staff	19.25%	408
No change in staff	53.04%	1,124
Total		2,119

Q8 If 2015-2016 budgets are limiting your purchasing capabilities, what actions would you appreciate from equipment manufacturers? (Select all that apply.)



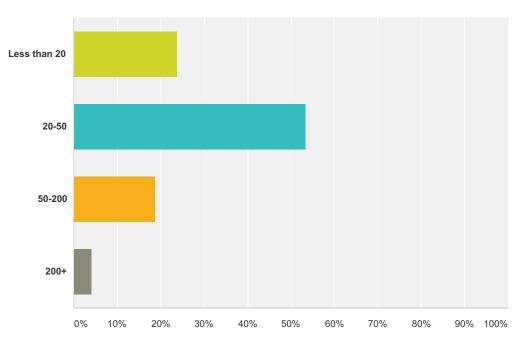
Answer Choices	Responses	
Offer high quality low cost alternatives to existing products	71.87%	1,523
Offer leasing or financing options	24.35%	516
Unbundle products, warranties, or service to save money	29.78%	631
Other (please specify)	3.11%	66
Total Respondents: 2,119		

Q9 Do you consider your department capabilities, both equipment and staff, adequate for the emergency response challenges you expect to face within the next 5 years?



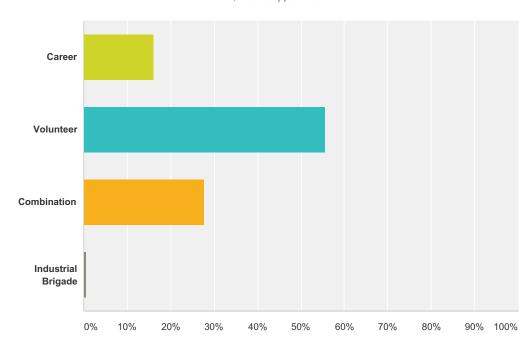
Answer Choices	Responses	
Yes	36.36%	653
No	50.17%	901
Not sure	13.47%	242
Total		1,796

Q10 How many personnel are in your department?



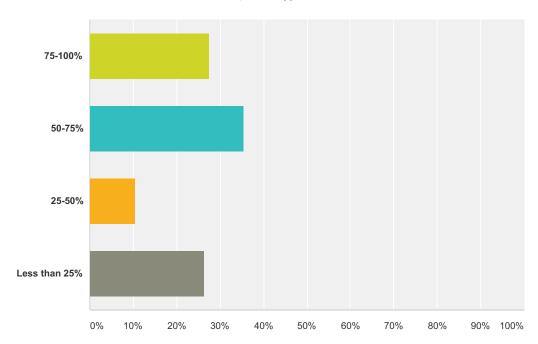
Answer Choices	Responses
Less than 20	23.72% 426
20-50	53.34% 958
50-200	18.71% 336
200+	4.23% 76
Total	1,796

Q11 What is your department makeup?



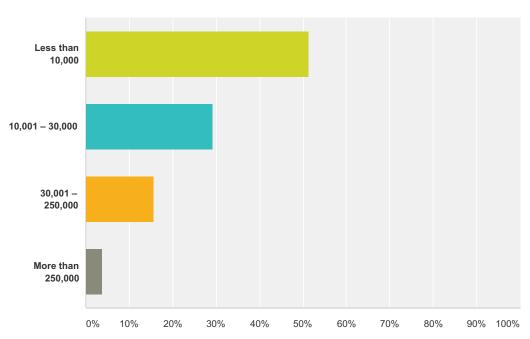
Answer Choices	Responses	
Career	16.04%	288
Volunteer	55.51%	997
Combination	27.84%	500
Industrial Brigade	0.61%	11
Total		1,796

Q12 What percentage of your organization's responses involve pre-hospital medical assistance?



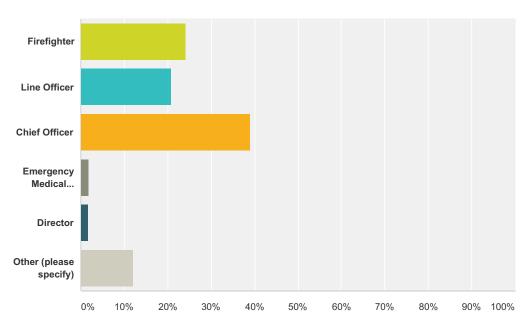
Answer Choices	Responses
75-100%	27.62% 496
50-75%	35.58% 639
25-50%	10.52% 189
Less than 25%	26.28% 472
Total	1,796

Q13 What is the size of population served by your organization?



Answer Choices	Responses	
Less than 10,000	51.28%	921
10,001 – 30,000	29.23%	525
30,001 – 250,000	15.76%	283
More than 250,000	3.73%	67
Total		1,796

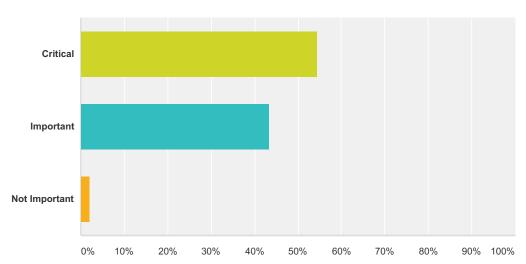
Q14 What is your rank?



Answer Choices	Responses	
Firefighter	24.16%	434
Line Officer	20.94%	376
Chief Officer	39.03%	701
Emergency Medical Provider	1.95%	35
Director	1.73%	31
Other (please specify)	12.19%	219
Total		1,796

Q15 How would you rate the importance of your staff recruitment and retention efforts?





Answer Choices	Responses	
Critical	54.45%	978
Important	43.49%	781
Not Important	2.06%	37
Total		1,796

Q16 To enter your department in a drawing for \$5000 in equipment or merchandise from any FEMSA/FAMA member company, please complete the contact information below. Enter only once per email address. Multiple entries per email address will be discarded.

Answer Choices	Responses	
YOUR NAME (first, last)	99.94%	1,795
Position/Rank	98.50%	1,769
Email address	98.50%	1,769
DEPARTMENT NAME	96.88%	1,740
Address (line 1)	97.44%	1,750
Address (line 2)	13.42%	241
City	98.50%	1,769
State/Territory/Province	98.39%	1,767
ZIP/Postal code	98.27%	1,765
Phone number	93.32%	1,676