

### New Members / First Time Attendees



Kim Morrow Akron Brass

Gary Billings AMDOR

Joe Verdini Austin Hardware & Supply

Chad Brown Braun Industries

Brian Reyburn Fire Trucks Unlimited
Stuart Reyburn Fire Trucks Unlimited

Chris Haag IMMI

Lisa Barwick Pierce Manufacturing

David Scuito Power-Packer US Steve Stein Power-Packer US

Jim Menke Task Force Tips

Joe Schanda Tempest Fireco Towers

Patrick Cahill United Plastic Fabricating

Dennis Masters Whelen Engineering

Jason Nawrocki Waterous John Glenn Will-Burt

James Morgan Williams Fire & Hazard





# 2014 FAMA FALL MEETING

San Antonio, Texas



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# 2014 FAMA FALL MEETING

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### BYLAWS COMMITTEE





### ByLaws Committee Members



- Jerry Halpin, Chair
- Phil Gerace, Board Liaison

Have an opening for a Co-Chair and a committee member



### Activity Update



- So far 2014 has been quiet
- Advised that there will be some work after the Board's Fall Planning Meetings in November
- Look forward to speaking with you about some recommended changes in March





# 2014 FAMA FALL MEETING San Antonio, Texas



### EDUCATION COMMITTEE





### **Education Committee Members**



- Jeff Hupke, Co-Chair
- Lou Milanovich, Co-Chair
- Jim Ham
- Jason Nawrocki
- David Durstine, Board Liaison



### Activity Update #1



- 2014 Phillip L Turner Scholarship awarded
  - Gary Dominguez Selected
    - Grad Student at Cal Poly St.
    - 3.925 GPA
  - Press release has been distributed to the industry publications



### Activity Update #2



- 2014 Survey Process about to start
  - Any suggestions on hot topics that should be surveyed?

# 2014 FAMA FALL MEETING

San Antonio, Texas



### FEMSA/FAMA GOVERNMENTAL AFFAIRS (GAC) COMMITTEE REPORT





### **GAC** Members



- Lee Morris, Co-Chair
- Corey Carlson
- Stewart McMillan
- John W. McNulty, III
- Mike Natchipolsky
- Craig Sharman
- Cindy Morgan

- David Russell
- Gabe Steinbach
- John Granby, Co–Chair
- Ken Creese
- Tim Dean
- Rod Carringer (FEMSA Liaison)
- Scott Edens (FAMA Liaison)





### GAC Support



- Dave Gatton Washington Consultant
- Richard Boyes CGC Liaison

### 2014 Activity



Hill Day – Over 95 meetings, 35 attendees representing 26 companies participated (one company and one individual less than last year but more meetings)

- Two key meetings with House leadership
- Two meetings with House and Eight with Senate Full Appropriations Committee members or Staff
- Seven meetings with both House and Senate Homeland
   Security Appropriations Subcommittee members or their staff
- Eight meetings with both House and Senate Homeland Security Committee members or their staff
- Other House and Senate members



### 2014 Activity

### (continued)



- In conjunction with Hill Day activities, we were successful in maintaining level funding for both AFG and SAFER grant programs
- Home Days –New Jersey & Indiana home days on 6/21 & 6/28, Illinois' home day on 6/8. Task Force Tips held July event. Lion's participation in an Ohio press conference with Senator Sherrod Brown on 7/16





### Continuation of 2014 Activities



- Alliance Lunch October 30th
- Ongoing meetings with members, staff and committee members
- Ongoing meetings with FEMA grants office
- GAC alerts and newsletter to all members



### 2015 Goals



### Continue to promote our core initiatives

- Full Funding for AFG and SAFER grant programs
- Full funding for the U.S. Fire Administration
- Continued funding for the USAR program
- State/Federal fire truck weight laws (FAMA)

### Greater membership participation

- Hill Day/CFSI Week
- Home Days





### 2015 Goals

(continued)

exist



Reauthorization for Fire Grant programs – the present reauthorization bill has a sunset clause. If it is not reauthorized for the 2018 fiscal year, it will cease to

• The program will end the end of calendar year 2017 and the authorization will end the end of fiscal year 2017 (Sept 30, 2017)





### 2015 Goals

(continued)



- Continuing to strengthen relationship with the AFG grants office
- More targeted communications and timely information
- Complete a targeted survey of increased costs of key AFG grant items over the last 7-8 years to help justify asking for increases AFG funding levels just to retain previous buying power of the program



### GAC Activities for the Members



It hasn't changed, it's a Relationship Business!!

- Call your Congressional Offices and promote AFG, SAFER, USFA and USAR funding initiatives
- Invite your congressional office to visit your facility (Home Days)
- Mark your calendar (April 15-16, 2015) for the GAC Hill Day and CFSI dinner
- Report back to the GAC about your activity





# 2014 FAMA FALL MEETING

San Antonio, Texas



### MARKETING COMMITTEE





### **Committee Members**



Board Liaison: Curt Ignacio

Chair: Andrew Lingel

Co-Chairs: Callan Jarabek, Neil Chaney

Member: Chris Haag



### Update on Activities



- Finished contacting FAMA members about adding the FAMA logo to their websites
- Will do a future evaluation on what % of members have posted the FAMA logo
- All new literature has been completed and submitted for review
  - Top 10 Reasons to Join FAMA
  - End User FAMA Brochure
  - Updated Membership docs with new headers
- Finished FDIC materials
- Made graphical materials for the Safety Guide including at FRI
- Continued with custom headers on PR's as needed
- Added one new member, lost one member
- Gained access to FAMA website Analytics
  - Monitor and review impact of changes





### Future Activities and Challenges



- Continue to provide Graphic support on an as needed basis
- Work towards a FAMA Road Map for how to increase brand awareness
  - What does FAMA Brand Awareness mean to us, and why do we want it?
- Website, FAMA's face to the world. What do we do with it?
  - Update the current site to try and make it better
  - Develop a whole new website that can better reach our current goals
- How can marketing help achieve FAMA vision of the future?



# 2014 FAMA FALL MEETING San Antonio, Texas



#### MEETING PLANNING





#### **Committee Members**



- Grady North Chairman
- Co-Chair (Event Planner Open)
- Tim Dean (Awards)
- Jeff Resch (Speakers)
- Joe Lingel (Budget)
- Chick Granito (Sponsors)
- Phil Gerace (Board Liaison)
- Bob Grimaldi (Site Coordinator)





# Fall Meeting Statistics



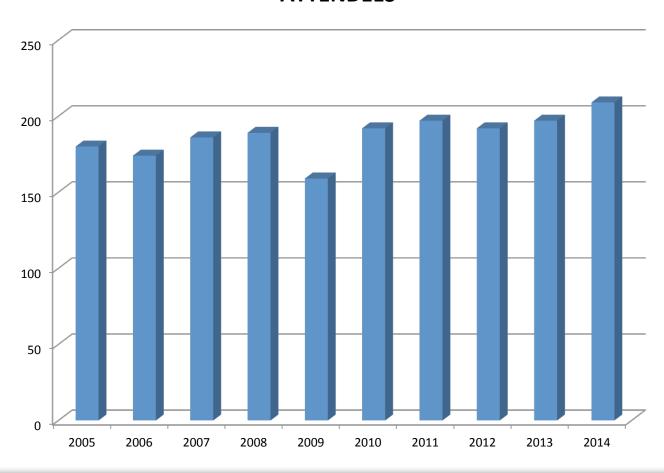
Year	Location	Room Rate	Spouses & Guests	FAMA	FEMSA	Both	Total Attendees	Number of Companies	Room Nights	Fees
2010	San Antonio	199	29	44	75	20	168	95	400	\$250
	Washington									
2011	DC	239	9	48	72	17	146	98	367	\$250
2012	Glendale AZ	199	20	60	101	11	192	113	456	\$250
	Renaissance									
2013	Tampa	159	21	72	103	33	197	115	490	\$295
2014	San Antonio	199	24	83	112	31	219	126	560	\$325/\$275

Numbers in red are all time records.

# Fall Meeting Statistics



#### **ATTENDEES**

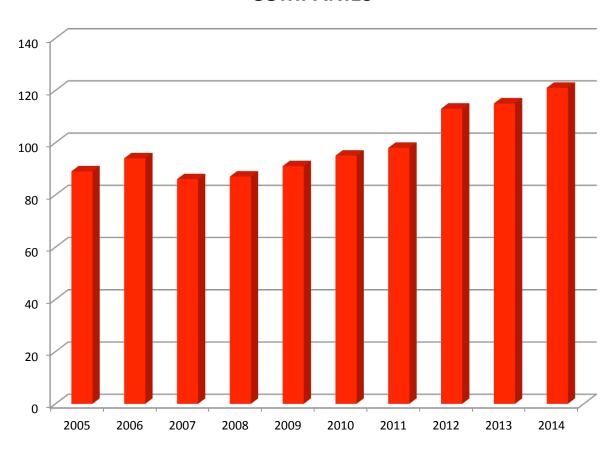




# Fall Meeting Statistics



#### **COMPANIES**





# Future Meeting Sites



		B4 ' 44 O B4 '	
Spring		Marriott Casa Monica	
2015	March 21-24	St Augustine	Florida
Fall		Marriott Renaissance,	
2015	October 7-9	Baltimore	Maryland
Spring		Marriott Harbor Beach	
2016	April 2-5	Fort Lauderdale	Florida
Fall		Nashville Marriott at	
2016	October 5-7	Vanderbilt University	Tennessee
Spring		Loews Don CeSar Hotel	
2017	March 18-21	St. Pete Beach	Florida

# Casa Monica – St. Augustine, FL







**Historic Hotel** 

**Visit Old City** 





### Marriott Renaissance - Baltimore, MD







**Inner Harbor** 

**Marriott** 





# Marriott Harbor Beach, Fort Lauderdale







### Nashville Marriott at Vanderbilt University









# Loews Don CeSar Hotel St. Pete Beach









# 2014 FAMA FALL MEETING San Antonio, Texas



### MEMBERSHIP COMMITTEE





#### Committee Members



Tim VanFleet, Akron Brass Co. – Chair Gregg Geske, Waterous – Chair Rick Suche, Ft. Garry Fire Trucks Jerry Merges, VisionMark Nameplate Co. Mike Bowman, Spartan Chassis **Bev Lowery, H.O. Bostrom - NEW** 

Steve Toren, Waterous - Board Liaison





#### Welcome New Members 2014



Braun Industries – (1/14)

**COXREELS (2/14)** 

**Emergency Vehicles Inc. (2/14** 

Harrington -(3/14)

Midwest Fire -(3/14)

Power-Packer N. America- (5/14)

**Hub Fire Engines & Equipment Ltd.-(9/14)** 





### Top Prospective Members



\* CSI Emergency Apparatus

\*Innovative Controls

\*Precision Fire Apparatus

<u>Warner Truck Bodies and Accessories</u>

<u>Extend-O-Bed – Dallas, TX</u>

<u>Odyssey Specialty Vehicles –Wharton, NJ</u>

Fire Tec - Sam Massa M. Tech - Wade Meith

•\* Been Contacted by Chair ......Help with others!!





# Committee Objective 2014



#### **Grow Membership 5%**

**Develop Membership Retention Plan** 

**Engage Member Company Participation** 





## Ongoing Action Items



**Engage Committee and Member Companies to:** 

- Target TOP Prospective Members (Distribute List)
- •Take "5" To Talk FAMA
- •Mentor Program- Engage with New Members / 1<sup>st</sup> Time Attendees Year Around (not just during meetings)





# 2014 FAMA FALL MEETING San Antonio, Texas



### NOMINATING COMMITTEE





#### Committee Members



- Grady North Chair
- Greg Kozey Co-Chair
- Harold Boer Member/Board Liaison



#### Nominees



- Office of President PHIL GERACE, KME Fire Apparatus
- Office of Vice President DAVID DURSTINE, Akron Brass
- Office of Treasurer **SCOTT EDENS,** Fouts Bros
- Office of Secretary STEVE TOREN, Waterous Company
- <u>Past President</u> **BRUCE WHITEHOUSE**, AMDOR, Inc.
- <u>Director-at-Large</u> CURT IGNACIO, Marion Body Works, Inc.
- <u>Director-at-Large</u> **JEFF HUPKE,** ROM Corp.



#### Nominations From the Floor



Nominations from the floor will be accepted in accordance with *Robert's Rules of Order, Newly Revised*.

Board of Director positions are available to any qualified representative of a member company who has previously served in a leadership position within the association as a committee or subcommittee chair, co-chair, vice-chair, or similar leadership role. The Board of Directors is empowered to determine the qualifications of candidates seeking election to the Board.



# 2014 FAMA FALL MEETING San Antonio, Texas



### STATISTICS COMMITTEE





#### **Statistics Committee**



#### **Committee Members**

Jack McLoughlin - Co-chair Mike Schoenberger - Co-chair David Durstine — Board Liaison Adam Edwards - Member Ashlei Timmersman — New Member





#### **Activities**



#### A user requested change was made to the website

The STATE field was added to the tables shown on the Quarter End Booked and Shipped pages to make it easier for users to review before submitting.

Nate Berry of FRC helped to reduce the time required for this change from the quoted 16 hours to 5.



## **Urgent Need!**



We desperately need to expand the pool of responding members.

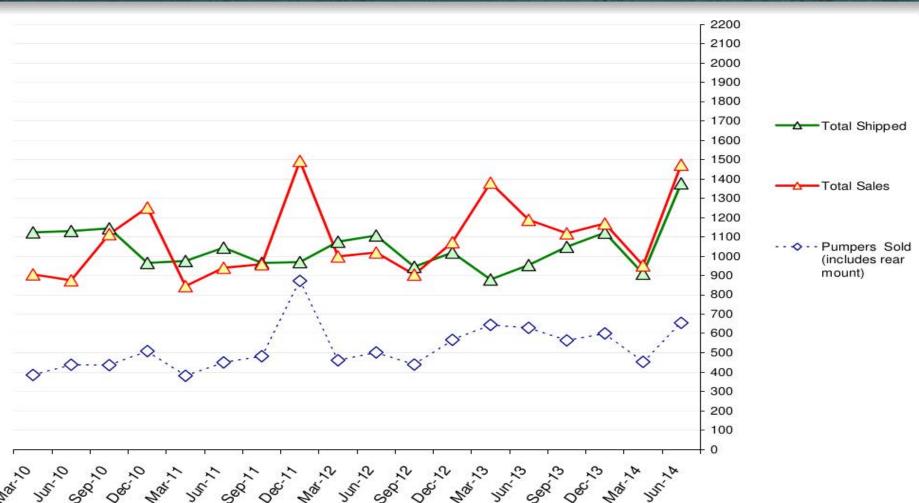
We are losing reporting members!

The Board needs to act to address this problem before statistics become worthless.



#### Historical





#### **Market Conditions**



# Fire Truck Sales Q1 & Q2 Total 5-Year Comparison

	2010	2011	2012	2013	2014
United States	1371	1488	1484	1775	1458
Canada	201	134	211	174	187
ARFF	40	45	34	123	48
Export	166	123	286	501	732
Total	1778	1790	2015	2573	2424



#### **Market Conditions**



# Fire Truck Sales Q1 & Q2 Total 5-Year Comparison

	2010	2011	2012	2013	2104
Pumpers	807	800	904	1145	943
Aerials	213	193	206	223	199
Tankers	236	263	255	188	201
Rescues	157	221	160	199	142
Brush/Mini	91	91	141	155	126
Total	1504	1568	1666	1910	1611

# 2014 FAMA FALL MEETING

San Antonio, Texas



### TECHNICAL COMMITTEE





## Technical Committee Leadership



#### **Co-Chairs**

Roger Lackore Damon Lewis

#### **Aerial/Quint**

Reed Wissler John Brady

#### **Body**

Mike Lemieux Mark Meaders

#### **Foam**

Gregg Geske Mike Dupay

#### <u>ARFF</u>

Marty Huffman Sarah Peck

#### Chassis

Tim Johnson Wes Chestnut

#### **Pumps & Plumbing**

Doug Miller Chad Trinkner

#### <u>Ambulance</u>

Steve Rowland Mike Franckowiak

#### **Electrical**

John Doperalski Peter Luhrs

#### Tech Ed

Dan Veselsky Lisa Barwick





# Technical Committee 2014 Initiatives



- (A) FAMA Forum Articles
- (A, C) Support FDSOA Apparatus Symposium
- (B) NFPA 1901/1906 Participation
- (B) GHG & Fuel Economy Phase II Engagement with EPA
- (C) Apparatus Operations Safety Guide
- (A) Weight and Cube Calculator Update
- (B) NHTSA Recall Policy
- (A) Fire Pump Selection Guide
- (C) Apparatus Safety Options Whitepaper
- (C) Heavy Truck Alternate Fuels Labeling





### NFPA 1901/1906



FAMA Representatives

– Member: David Durstine

Alternate: Mike Schoenberger

- Committee Work Complete November 21 2014
- Balloting to full committee December 2014
- Updates to the FAMA NFPA Whitepaper can begin in Spring 2015





#### NFPA 414



FAMA Representatives

– Member: Marty Huffman

Alternate: Paul Powell – Rosenbauer

First Draft Meeting October 28, 2014



#### NFPA 1500



FAMA Representatives

– Member: Roger Lackore

– Alternate: Wes Chestnut

- Fire service—related occupational safety and health program.
- Current edition 2013
- 2017 Revision Cycle
- Currently open for public comment until July 16, 2015





## Fire Apparatus Safety Guide



Accepting suggestions for revisions/additions.





# NHTSA Fire Apparatus Recall Policy





#### Recalls & Defects



# Improving Safety On Our Highways NHTSA encourages complaints from vehicle owners and drivers, conducts defect investigations and administers safety recalls to support its mission to improve safety on our nation's highways.

#### • Problem:

- NHTSA does not provide clear guidance on what aspects of vocational trucks should be subject to recall.
- Fire apparatus manufacturers are inconsistent in their approach.

#### Solution

- Draft Guidance document has been created.
- Next step to circulate and develop further





#### EPA Future Regulations Engagement





#### Problem:

 EPA is considering further Greenhouse Gas and Fuel Economy regulations beyond 2017

#### Solution

 FAMA needs to continue to engage with EPA now so that their proposed regulations consider the needs of fire apparatus.



#### FDSOA Apparatus Symposium



# Save the Date Jan 18-20 2015 Orlando



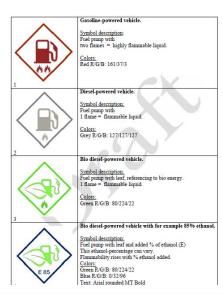


#### Heavy Truck Alternative Fuels Labeling

PROGRESS AMA RESEARCH
SAFETY
SAFETY

- TMC recommended practice is out for ballot.
- Next step is to pursue rule making with FMCSA
- Europeans want us to work with them on a global standard.





#### FAMA Safety Sign Additions NFPA 1906





#### **Visible to Driver**



#### Visible to Pump and Roll Position





## NIOSH Fire Fighter Anthropometric Study



	NIOSH Suggested		NFPA Current				
(a) (b) (c)	mm	in	in				
Seat Pan Width	498	19.6	18				
Seat Pan Depth	404	15.9	15				
Knee Clearance	909	35.8	NA				
Seat Back Width (min)	429	16.9	18				
Seat Back Width (max)	663	26.1	18				
Seat Back Hieght	542	21.3	NA				
Head Restraint Height	781	30.7	NA				
Head Clearance (from seat pan)	987	38.9	38				
Seat Space Hip	678	26.7	22				
Seat Space Shoulder	796	31.3	22				



#### Response to NIOSH Study



- FAMA Apparatus Specification Guide: Seating space optimization options
  - 3-Across Forward Facing
  - Rear facing angled seats
  - Crew seats moved inboard
  - Cab forward design
  - Cab raised or engine lowered design
  - Wider cab design
  - Raised roofs



#### NIOSH Future Study Plans



### Apparatus Vehicle Simulation

- Apparatus with different size water tanks and different vertical centers of gravity.
- Sensitivity of apparatus to roll-over hazards.

#### Climbing Safety

 Ladder safety while ascending and descending.







#### FAMA Forum Articles



#### **Dan Veselsky Lisa Barwick**

Due Date	Publication Month	Author	Company	Topic	Editorial Schedule	Sub Committee	Author Status
05-Nov-14	Jan	Roger Lackore	Oshkosh Corp	Safe Apparatus Access Methods	Protecting the Firefighter	Any	Complete
05-Dec-14	Feb	Bill Proft	Pierce	Rescue Design	Rescue - Technical	Body	Complete
05-Jan-14	Mar	Paul Bostrom	H.O. Bostrom	NIOSH Seating	Engine Company	Any	Complete
05-Feb-14	Apr	Roger Lackore	Oshkosh Corp	Aerial Safety - Engineer's Perspective	Truck Company	Aerial Quint	Complete
05-Mar-14	May	Doug Miller	TFT	Pump Selection Guide	Moving Water	Pumps Plumbing	Complete
05-Apr-14	June	Jim Chinni Marius Magdun	IMMI	Air Bags	Apparatus Components	Chassis	Complete
05-May-14	July	Neal Brooks	Darley	Foam Topic	Foam/Wildland	Foam	Complete
05-Jun-14	Aug	Roger Lackore	Oshkosh Corp	FAMA Safety Guide	Rescue - Extrication	Any	Complete
05-Jul-14	Sep	Grady North	E-One	ARFF Firefighting Agents	Hazmat/Industrial/ARFF	ARFF	Complete
05-Aug-14	Oct	Wes Chestnut	Spartan	Camera Systems	Technology Developments	Chassis	Complete
05-Sep-14	Nov	Paul Newton	Harrison	Generators	EMS/Ambulances	Ambulance	Complete
05-Oct-14	Dec	Jeff Hupke		Fire Service Forecast	2014 Fire Service Forecast	Statistics	Committed

#### Fire Apparatus Specification Guide



- Topics to Cover
  - Purchasing process
  - Specification creation
  - NFPA 1901/1906
  - Safety Options beyond NFPA
  - Tools for apparatus specing (weight and cube, NFPA spreadsheet, Annex B, Pump Selection Guide, etc...
  - When to replace or refurbish (annex D)





# 2014 FAMA FALL MEETING San Antonio, Texas



#### TRADE SHOWS COMMITTEE





#### **Trade Shows Committee**



#### **Committee Members**

- Kim Morrow, Akron Brass (Chair)
- Alissa McGlone, Sutphen
- John Glenn, Will-Burt





#### **Trade Shows Committee**



#### 2015 Fire & EMS Shows

DATE		SHOW/MEETING	LOCATION	CONTACT
January	15-17	Arizona Fire District's Assoc. Winter Conf.	Laughlin, NV	azfiredistricts.org
January	16-17	Piedmont Fire Expo	Winston Salem, NC	forsythcountyfire-rescue.com
January	18-20	FDSOA Apparatus Maintenance Symposium	Lake Buena Vista, FL	fdsoa.org/508-881-3114
January	21-24	Fire Rescue East	Daytona Beach, FL	ffca.org/386-676-2744
January	23-24	LSU Fire & Emergency Training Equipment Show	Baton Rouge, LA	feti.lsu.edu
January	28-29	Firehouse World	San Diego, CA	firehouseworld.com/952-808-3329
February	19-22	VA Fire Chiefs Mid Atlantic Expo & Symposium	Virginia Beach, VA	vfca.us/888-818-0983
February	20-22	Green River FF Assoc. Officer School	Lexington, KY	marc.henderson@kctcs.edu/888-306-8015
February	21-22	Long Island Mega Show	Uniondale, NY	liproductions.net/631-669-4300
February	23-24	Pittsburgh Fire, Rescue & EMS Expo	Monroeville, PA	kellysimontradeshows.com/800-747-5599
February	23-28	Black Chief Officers Committee Annual Conf.	Baltimore, MD	bcoc.us
February	23-25	Texas Fire Chiefs Association	Frisco, TX	texasfirechiefs.org
February	25-28	EMS Today	Baltimore, MD	emstoday.com/302-840-5611
May	2-3	Smoky Mountain Fire/Rescue Expo	Pigeon Forge, TN	seviercountyfirechiefsassociation.com
March	21-24	FAMA/FEMSA Spring Meeting	St. Augustine, FL	fama.org/781-334-2911
March	24-26	Wildland Urban Interface Conference	Reno, NV	iafc.org/wui Ph:703-537-4838
March	24-26	AZ Chief Desert Southwest Fire & EMS Expo	Glendale, AZ	azfirechiefs.org
April	1	Southeast MI Chiefs Midwest Fire Rescue Expo	Novi, MI	smafc.org/248-506-3401
April	16-18	Saskatchewan Fire Chiefs	Saskatoon, SK	safc.sk.ca
April	20-25	FDIC	Indianapolis, IN	fdic.com/973-251-5056
April	23	FAMA Technical Committee Meeting	Indianapolis, IN	fama.org/781-334-2911





#### **Trade Shows Committee**



#### FAMA/FEMSA Trade Show Displays

- Committee assumed responsibility of both displays
- Displays stored at Sutphen
- Committee will oversee transportation of displays to FDIC 2015

San Antonio, TX

#### FDIC 2015 / FAMA Round Table



#### FDIC 2015/FAMA Round Table

Thursday, April 23, 2015, 10:30am-12:00pm - ICC

- Emerging Technologies needs to be a recurring theme
- Strengthen selection process for 2015
- Identify list of eligible topics for Board review
- Invite members to submit technologies in advance and have moderator review/select for inclusion in program
- Small Group discussion topic





# FAMA Spring Meeting 2015 March 21 to 24, 2015 - St. Augustine







See you in St. Augustine. SAVE THE DATE NOW!!!





