

San Antonio, Texas



Call to Order





San Antonio, Texas



Opening Prayer





San Antonio, Texas











San Antonio, Texas



Opening Remarks





2014 FAMA FALL MEETING San Antonio, Texas



Chief Charles Hood – Fire Chief, San Antonio FD





San Antonio, Texas



Sponsor Recognition





Sponsor Recognition



Please join me in thanking our sponsors.

Their support plays a vital role in delivering the quality meeting experience you are, and will be, enjoying here in San Antonio.







PennWell FIRE GROUP

HOSPITALITY SPONSOR

Special Thanks To All Our Sponsors







WHELEN

FRIDAY BANQUET SPONSOR

Special Thanks To All Our Sponsors







FOUTS BROS





NEW ATTENDEE & WELCOME RECEPTION SPONSOR

Special Thanks To All Our Sponsors







FIREHOUSE[®]

NETWORKING EVENT SPONSOR

Special Thanks To All Our Sponsors







2014 INITIAL MEETINGS

FIREHOUSE



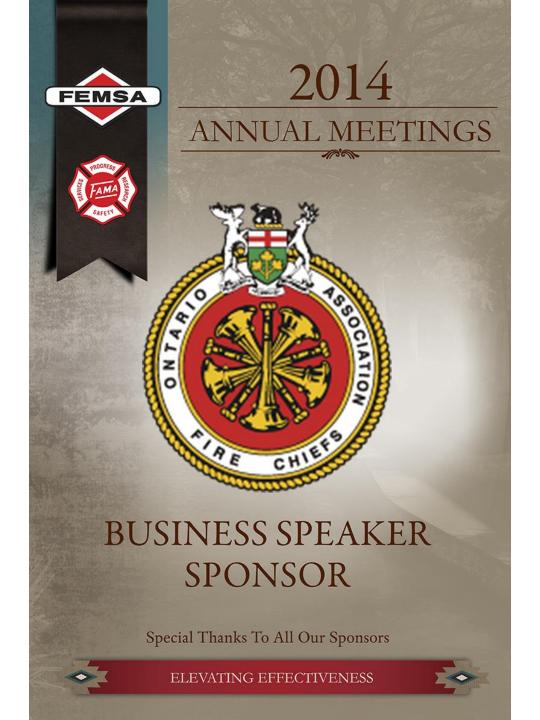


FRIDAY RECEPTION SPONSOR

Special Thanks To All Our Sponsors











FIRE CHIEF

BANQUET OPEN BAR SPONSOR

Special Thanks To All Our Sponsors







2014

ANNUAL MEETINGS



BREAKFAST SPONSOR

Special Thanks To All Our Sponsors









ROUND TABLE SPONSORS

Special Thanks To All Our Sponsors









SPOUSE/GUEST PROGRAM SPONSOR

Special Thanks To All Our Sponsors









Connecting you with Customers

MARKETING DEVELOPMENT SPONSOR

Special Thanks To All Our Sponsors







rosenbauer

CONFERENCE SIGNAGE SPONSOR

Special Thanks To All Our Sponsors





San Antonio, Texas



Board of Directors





2014 FAMA FALL MEETING San Antonio, Texas



New Members and First Time Attendees





New Members / First Time Attendees



Kim Morrow Akron Brass

Gary Billings AMDOR

Joe Verdini Austin Hardware & Supply

Chad Brown Braun Industries

Randy Porter Fire Equipment Sales & Services

Matt Pitzer Fire Research Corp

Brian Reyburn Fire Trucks Unlimited
Stuart Reyburn Fire Trucks Unlimited

Chris Haag IMMI

Lisa Barwick Pierce Manufacturing

David Scuito Power-Packer US
Steve Stein Power-Packer US
Jim Menke Task Force Tips

Joe Schanda Tempest Fireco Towers

Patrick Cahill United Plastic Fabricating

Jason Nawrocki Waterous

Dennis Masters Whelen Engineering

John Glenn Will-Burt

James Morgan Williams Fire & Hazard



San Antonio, Texas



Roll Call





San Antonio, Texas



Proof of Notice





San Antonio, Texas



Review of Minutes





PROGRA SEBNICES

San Antonio, Texas

Anti-Trust / Non-Discrimination Policies





2014 FAMA FALL MEETING San Antonio, Texas



TREASURER'S REPORT





Treasurer's Report



2014 Comments (as of 8-31-14)

Profit and Loss, Budget vs Actual

- \$40,000 Sponsorship was collected from PennWell Fire Group
- Meeting Fees were up \$15,632
- Fall Meeting Sponsorships were sold and will be reflected in Q2 report
- Expenses seem to be in line with expectations or below.



Treasurer's Report



2014 Comments (as of 8-31-14) **Balance Sheet**

- FAMA is required to maintain in reserves 50% of previous year's expenses
- \$157,747.32 has to stay in reserves
- FAMA is financially sound and has appropriate funding for current business





San Antonio, Texas



Board of Directors' Report





Board of Directors' Report



Since last update at the Spring Meeting:

- Board met 3 times in person and 3 times via conference,
- Met 4 times in joint sessions with FEMSA Board,
- Held additional meetings and calls to ensure specific initiatives were moving forward





Board of Directors' Report



2014 Focus

- Building the FAMA brand
- Member Engagement through meeting effectiveness
- Continue enhancing areas that add value for our members, specifically:

Statistics

Technical

GAC





Board of Directors' Report



2014 Scorecard

- Committee Chairs updated scorecards, monthly contact, succession planning
- Statistics timely submission plus enhance delivery and data tools
- Strengthen Meeting Planning including a member to focus on Fall Meeting with FEMSA
- FAMA organizational review including Board structure
- Recruit Business Manager



San Antonio, Texas



Update on Transition Planning





Transition Status



Update

- Developments
- Summary of process
- Current status
- Next Steps
- Anticipated Timetable



2014 FAMA FALL MEETING

San Antonio, Texas



NOMINATIONS AND ELECTIONS - OFFICERS AND DIRECTORS FOR 2015





Committee Members



- Grady North Chair
- Greg Kozey Co-Chair
- Harold Boer Member/Board Liaison



Nominees



- Office of President PHIL GERACE, KME Fire Apparatus
- Office of Vice President DAVID DURSTINE, Akron Brass
- Office of Treasurer SCOTT EDENS, Fouts Bros
- Office of Secretary STEVE TOREN, Waterous Company
- Past President BRUCE WHITEHOUSE, AMDOR, Inc.
- <u>Director-at-Large</u> CURT IGNACIO, Marion Body Works, Inc.
- *Director-at-Large* **JEFF HUPKE,** ROM Corp.



Nominations From the Floor



Nominations from the floor will be accepted in accordance with *Robert's Rules of Order, Newly Revised*.

Board of Director positions are available to any qualified representative of a member company who has previously served in a leadership position within the association as a committee or subcommittee chair, co-chair, vice-chair, or similar leadership role. The Board of Directors is empowered to determine the qualifications of candidates seeking election to the Board.



2014 FAMA FALL MEETING

San Antonio, Texas



Committee Reports





2014 FAMA FALL MEETING San Antonio, Texas



STATISTICS COMMITTEE





Statistics Committee



Committee Members

Jack McLoughlin - Co-chair Mike Schoenberger - Co-chair David Durstine — Board Liaison Adam Edwards - Member





Activities



A user requested change was made to the website

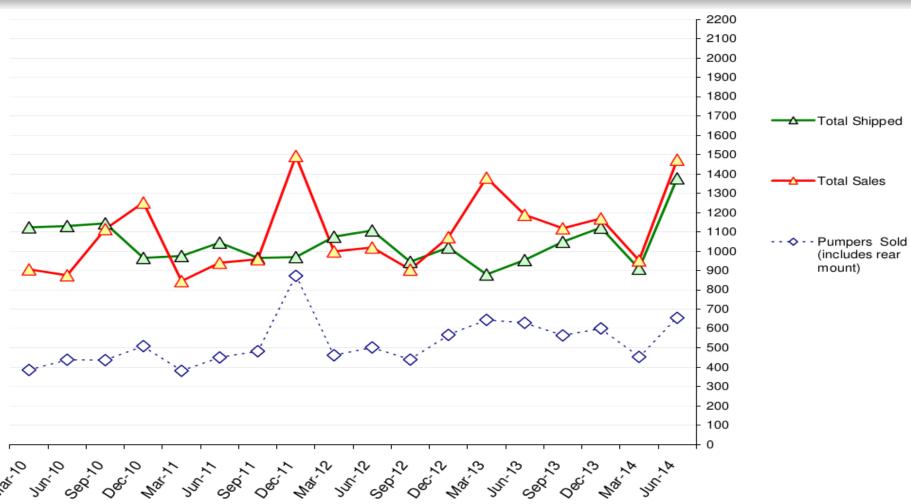
The STATE field was added to the tables shown on the Quarter End Booked and Shipped pages to make it easier for users to review before submitting.

Nate Berry of FRC helped to reduce the time required for this change from the quoted 16 hours to 5.



Historical





Market Conditions



Fire Truck Sales Q1 & Q2 Total 5-Year Comparison

	2010	2011	2012	2013	2014
United States	1371	1488	1484	1775	1458
Canada	201	134	211	174	187
ARFF	40	45	34	123	48
Export	166	123	286	501	732
Total	1778	1790	2015	2573	2424



Market Conditions



Fire Truck Sales Q1 & Q2 Total 5-Year Comparison

	2010	2011	2012	2013	2104
Pumpers	807	800	904	1145	943
Aerials	213	193	206	223	199
Tankers	236	263	255	188	201
Rescues	157	221	160	199	142
Brush/Mini	91	91	141	155	126
Total	1504	1568	1666	1910	1611

2014 FAMA FALL MEETING

San Antonio, Texas



FEMSA/FAMA GOVERNMENTAL AFFAIRS (GAC) COMMITTEE REPORT





GAC Members



- Lee Morris, Co-Chair
- Corey Carlson
- Stewart McMillan
- John W. McNulty, III
- Mike Natchipolsky
- Craig Sharman
- Cindy Morgan

- David Russell
- Gabe Steinbach
- John Granby, Co–Chair
- Ken Creese
- Tim Dean
- Rod Carringer (FEMSA Liaison)
- Scott Edens (FAMA Liaison)



GAC Support



- Dave Gatton Washington Consultant
- Richard Boyes CGC Liaison

2014 Activity



Hill Day – Over 95 meetings, 35 attendees representing 26 companies participated (one company and one individual less than last year but more meetings)

- Two key meetings with House leadership
- Two meetings with House and Eight with Senate Full Appropriations Committee members or Staff
- Seven meetings with both House and Senate Homeland Security Appropriations Subcommittee members or their staff
- Eight meetings with both House and Senate Homeland Security Committee members or their staff
- Other House and Senate members



2014 Activity

(continued)



- In conjunction with Hill Day activities, we were successful in maintaining level funding for both AFG and SAFER grant programs
- Home Days –New Jersey & Indiana home days on 6/21 & 6/28, Illinois' home day on 6/8. Task Force Tips held July event. Lion's participation in an Ohio press conference with Senator Sherrod Brown on 7/16



Continuation of 2014 Activities



- Alliance Lunch October 30th
- Ongoing meetings with members, staff and committee members
- Ongoing meetings with FEMA grants office
- GAC alerts and newsletter to all members



2015 Goals



Continue to promote our core initiatives

- Full Funding for AFG and SAFER grant programs
- Full funding for the U.S. Fire Administration
- Continued funding for the USAR program
- State/Federal fire truck weight laws (FAMA)

Greater membership participation

- Hill Day/CFSI Week
- Home Days





2015 Goals

(continued)



Reauthorization for Fire Grant programs – the present reauthorization bill has a sunset clause. If it is not reauthorized for the 2018 fiscal year, it will cease to exist

 The program will end the end of calendar year 2017 and the authorization will end the end of fiscal year 2017 (Sept 30, 2017)





2015 Goals

(continued)



- Continuing to strengthen relationship with the AFG grants office
- More targeted communications and timely information
- Complete a targeted survey of increased costs of key AFG grant items over the last 7-8 years to help justify asking for increases AFG funding levels just to retain previous buying power of the program





GAC Activities for the Members



It hasn't changed, it's a Relationship Business!!

- Call your Congressional Offices and promote AFG, SAFER, USFA and USAR funding initiatives
- Invite your congressional office to visit your facility (Home Days)
- Mark your calendar (April 15-16, 2015) for the GAC Hill Day and CFSI dinner
- Report back to the GAC about your activity





2014 FAMA FALL MEETING

San Antonio, Texas



TECHNICAL COMMITTEE





Technical Committee Leadership



Co-Chairs

Roger Lackore Damon Lewis

Aerial/Quint

Reed Wissler John Brady Franckowiak

Body

Mike Lemieux Peter Darley

Foam

Gregg Geske Mike Dupay

<u>ARFF</u>

Marty Huffman Sarah Peck

Chassis

Tim Johnson Wes Chestnut

Pumps/Plumbing

Doug Miller Chad Trinkner

Ambulance

Steve Rowland Mike

Electrical

John Doperalski Peter Luhrs

Tech Ed

Dan Veselsky Lisa Barwick



Technical Committee 2014 Initiatives



- (A) FAMA Forum Articles
- (A, C) Support FDSOA Apparatus Symposium
- (B) NFPA 1901/1906 Participation
- (B) GHG & Fuel Economy Phase II Engagement with EPA
- (C) Apparatus Operations Safety Guide
- (A) Weight and Cube Calculator Update
- (B) NHTSA Recall Policy
- (A) Fire Pump Selection Guide
- (C) Apparatus Safety Options Whitepaper
- (C) Heavy Truck Alternate Fuels Labeling





NFPA 1901/1906



- FAMA Representatives
 - Member: David Durstine
 - Alternate: Mike Schoenberger
- Committee Work Complete November 21 2014
- Balloting to full committee December 2014
- Updates to the FAMA NFPA Whitepaper can begin in Spring 2015





NFPA 414



FAMA Representatives

– Member: Marty Huffman

Alternate: Paul Powell – Rosenbauer

First Draft Meeting October 28, 2014

NFPA 1500



- FAMA Representatives
 - Member: Roger Lackore
 - Alternate: Wes Chestnut
- Fire service-related occupational safety and health program.
- Current edition 2013
- 2017 Revision Cycle
- Currently open for public comment until July 16, 2015





Fire Apparatus Safety Guide



Accepting suggestions for revisions/additions.





NHTSA Fire Apparatus Recall Policy





Recalls & Defects



Improving Safety On Our Highways NHTSA encourages complaints from vehicle owners and drivers, conducts defect investigations and administers safety recalls to support its mission to improve safety on our nation's highways.

Problem:

- NHTSA does not provide clear guidance on what aspects of vocational trucks should be subject to recall.
- Fire apparatus manufacturers are inconsistent in their approach.

Solution

- Draft Guidance document has been created.
- Next steps:
 - Review with ex-NHTSA counsel
 - Review with NHTSA personnel





EPA Future Regulations Engagement





• Problem:

 EPA is considering further Greenhouse Gas and Fuel Economy regulations beyond 2017

Solution

 FAMA needs to continue to engage with EPA now so that their proposed regulations consider the needs of fire apparatus.



FDSOA Apparatus Symposium



- Engage with FDSOA personnel
- Re-Create Schedule
- Save the Date: January 18 20, 2015 in Orlando, FL

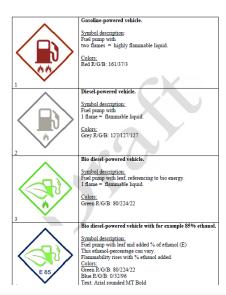


Heavy Truck Alternative Fuels Labeling 🌗



- TMC recommended practice is out for ballot.
- Next step is to pursue rule making with FMCSA
- Europeans want us to work with them on a global standard.









FAMA Safety Sign Additions NFPA 1906





Visible to Driver



Visible to Pump and Roll Position





FAMA Safety Sign Additions





Visible to personnel near turntable.

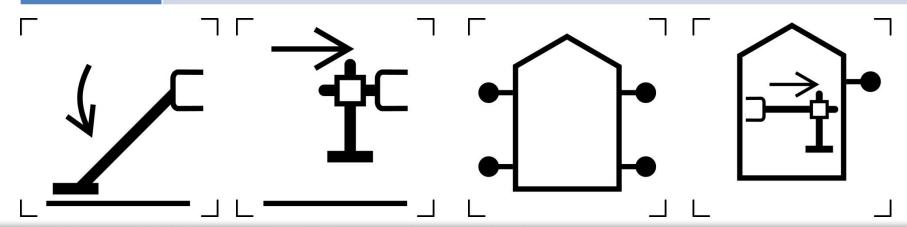


To operator at turntable controls.

Graphical Symbols Updates



Graphical Symbol(s)	Description of Change
15.11	Replaced "Stabilizers Set" pictorial with image used by ISO 7000 and CEN 15989
15.01 – 15.06	Replaced stabilizer pictorials with images from ISO 7000 and SAE J1362
15.12 – 15.18	Added pictorials that depict the function as well as the location of the stabilizer controls using a combination of symbols from ISO 7000 and SAE J1362.



FDIC Tech Meeting Planning



- Presentation
 - GHG & Fuel Economy Impact on Fire
 Apparatus of the Future: Wes Chestnut
 - Body Material Impact on the Industry Ford Aluminum Body: ??



NIOSH Fire Fighter Anthropometric Study



	NIOSH S	NFPA Current	
(a) (b) (c)	mm	in	in
Seat Pan Width	498	19.6	18
Seat Pan Depth	404	15.9	15
Knee Clearance	909	35.8	NA
Seat Back Width (min)	429	16.9	18
Seat Back Width (max)	663	26.1	18
Seat Back Hieght	542	21.3	NA
Head Restraint Height	781	30.7	NA
Head Clearance (from seat pan)	987	38.9	38
Seat Space Hip	678	26.7	22
Seat Space Shoulder	796	31.3	22



Response to NIOSH Study



FAMA Apparatus Specification Guide:

Seating space optimization options

- 3-Across Forward Facing
- Rear facing angled seats
- Crew seats moved inboard
- Cab forward design
- Cab raised or engine lowered design
- Wider cab design
- Raised roofs



NIOSH Future Study Plans

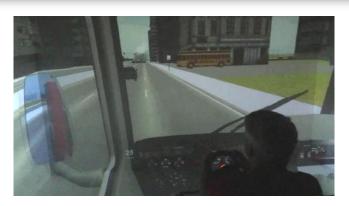


Apparatus Vehicle Simulation

- Apparatus with different size water tanks and different vertical centers of gravity.
- Sensitivity of apparatus to rollover hazards.

Climbing Safety

 Ladder safety while ascending and descending.







FAMA Forum Articles



Dan Veselsky Lisa Barwick

Publication Month	Author	Company	Торіс	Editorial Schedule	Sub Committee	Author Status
Jan	Roger Lackore		NFPA 1906 Pump & Roll	Protecting the Firefighter	Any	x
Feb	Dan Veselsky		NIOSH seat & anthropometric study	Rescue - Technical	Body	x
Mar	Steve Wilde??		EVT - Mechanics training	Engine Company	Any	x
Apr	Jim Salmi		New NFPA basket strength Requirements	Truck Company	Aerial Quint	x
May	Chris Crowell		GHG & Fuel Economy Regs impact on fire industry	Moving Water	Pumps Plumbing	x
June	Wes Chestnut		Wheel studs, lug nuts, need for checking.	Apparatus Components	Chassis	x
July	Grady North		CAFs on wildland apparatus	Foam/Wildland	Foam	x
Aug	Bill Proft?		Rescue rope tie-offs and winch recievers	Rescue - Extrication	Any	x
Sep	Lisa Barwick		Intershutz review	Hazmat/Industrial/ARFF	ARFF	x
Oct	Tim Johnson		New industry technology	Technology Developments	Chassis	x
Nov	Steve Rowland		NFPA 1917 Standards Review with cost implications	EMS/Ambulances	Ambulance	x
Dec	Paul Darley		Fire service statistics	2014 Fire Service Forecast	Statistics	x

Fire Apparatus Specification Guide



- Topics to Cover
 - Purchasing process
 - Specification creation
 - NFPA 1901/1906
 - Safety Options beyond NFPA
 - Tools for apparatus specing (weight and cube, NFPA spreadsheet, Annex B, Pump Selection Guide, etc...)
 - When to replace or refurbish (Annex D)





2014 FAMA FALL MEETING San Antonio, Texas



FAMA Fire Apparatus Safety Guide





Review of FAMA Safety Guide



As of July 31, 2014

- 1804 Guides Shipped
- \$10,555 in Revenue
- \$9,803 Positive Net Income vs. 2014 FAMA Budget
 - Royalty Fee Structure





Fire Service Promotion



- \$600 per Sponsor
- Goal: To distribute 2000 Safety Guides Fire Departments in the US & Canada.
- October 31, 2014 Deadline to participate in the mailing.





Fire Service Promotion



Program:

Sponsorship Opportunity for FAMA Members to Promote Safety Guides by mailing (100 per sponsorship) Fire Departments a sample copy of the Guide.

Participants:

(20) FAMA Member Companies

Purpose:

To promote Safety Guides to Fire Departments for In-Service Vehicles

Benefits:

FAMA - Increased awareness of Safety Guide, distribution of purchasing instructions to Fire Chiefs and the promotion of FAMA as a resource for the Fire Service.

Member - A Cause-Related Marketing Opportunity emphasizing Corporate initiative to promote Safety and FAMA resources.



Fire Service Promotion



Description:

Printing - Create a one page letter from FAMA Representative (Bruce Whitehouse - President) that clearly explains the benefits of adding a Safety Guide to all In-Service Fire Trucks and detailed purchasing instructions. The second page of the letter (back-side of Bruce's letter) will promote the FAMA members that sponsor the program with Four-Color Hi-res Logo. Mailing List - Top 2,000 Fire Departments

Cost:

Member \$6.00 per safety guide / \$600 per mailing sponsor

Participation Deadline (payment with order):

October 31, 2014





2014 FAMA FALL MEETING San Antonio, Texas



MEETING PLANNING





Committee Members



- Grady North Chairman
- Co-Chair (Event Planner Open)
- Tim Dean (Awards)
- Jeff Resch (Speakers)
- Joe Lingel (Budget)
- Chick Granito (Sponsors)
- Phil Gerace (Board Liaison)
- Bob Grimaldi (Site Coordinator)





Fall Meeting Statistics



Year	Location	Room Rate	Spouses & Guests	FAMA	FEMSA	Both	Total Attendees	Number of Companies	Room Nights	Fees
2010	San Antonio	199	29	44	75	20	168	95	400	\$250
2010	Washington	100		77	70	20	100	30	700	ΨΖΟΟ
2011	DC	239	9	48	72	17	146	98	367	\$250
2012	Glendale AZ	199	20	60	101	11	192	113	456	\$250
	Renaissance									
2013	Tampa	159	21	72	103	33	197	115	490	\$295
2014	San Antonio	199	24	83	112	31	219	126	560	\$325/\$275

Numbers in red are all time records.

Future Meeting Sites



Spring		Marriott Casa Monica	
2015	March 21-24	St Augustine	Florida
Fall		Marriott Renaissance,	
2015	October 7-9	Baltimore	Maryland
Spring		Marriott Harbor Beach	
2016	April 2-5	Fort Lauderdale	Florida
Fall		Nashville Marriott at	
2016	October 5-7	Vanderbilt University	Tennessee
Spring		Loews Don CeSar Hotel	
2017	March 18-21	St. Pete Beach	Florida

Casa Monica – St. Augustine, FL







Historic Hotel

Visit Old City





Marriott Renaissance - Baltimore, MD







Inner Harbor

Marriott





Marriott Harbor Beach, Fort Lauderdale



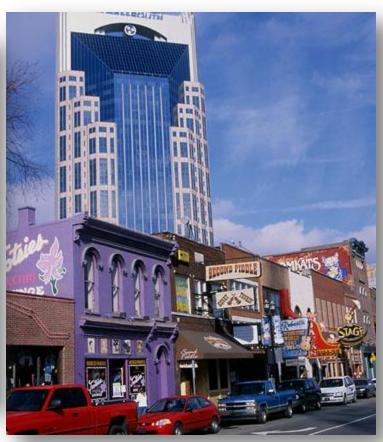




Nashville Marriott at Vanderbilt University









Loews Don CeSar Hotel St. Pete Beach









2014 FAMA FALL MEETING San Antonio, Texas



SMALL GROUP DISCUSSION TOPICS





2014 / 2015 Small Group Topics



2014 / 2015 Small Group Discussion Topics:

- FDIC 2015 / FAMA Round Table Topics
- What initiative comes after the FAMA Fire Apparatus Specification Guide?
- Should dues be related to corporate size? If so, how?
- What do you think of when you think of FAMA?



2014 FAMA FALL MEETING San Antonio, Texas



2015 FAMA FOCUS

Phil Gerace





2015 FAMA Focus



Build Upon the Great Foundations from 2013 and 2014:

- Modifications to the *Organizational Structure* (i.e. Karen's retirement, Board structure "tweeks")
- Explore Revenue Opportunities for *Increased Services* to the Membership including Great Meetings
- Continued Efforts to Communicate Effectively to the Membership and to Include All Voices in Decision Making



San Antonio, Texas



Old / New Business





San Antonio, Texas



Closing Remarks





San Antonio, Texas



Next Meeting Notice





San Antonio, Texas



Motion to Adjourn





FAMA Spring Meeting 2015 March 21 to 24, 2015 - St. Augustine







See you in St. Augustine. SAVE THE DATE ... NOW!!!



