



## FIRE APPARATUS MANUFACTURERS ASSOCIATION

### Summary by Quarter

### 1997 Totals

Vehicle Classification	Total Vehicles		Chassis			Pumps			Foam		
	USA & Canada	Outside USA & Canada	Custom up to 349Hp	Custom 350Hp +	Commercial	Up to 1000 gpm	1250 to 1750 gpm	2000 + gpm	Class A	Class B	Compressed Air
First Quarter Sales 1997	1128	27	71	214	525	173	641	58	197	103	13
Second Quarter Sales 1997	1264	78	187	433	615	174	804	61	238	165	10
Third Quarter Sales 1997	1108	39	183	316	586	138	729	45	173	109	14
Fourth Quarter Sales 1997	1426	156	265	602	619	304	906	68	297	302	13
<b>Total Sales 1997</b>	<b>5226</b>		<b>4616</b>			<b>4101</b>			<b>1634</b>		

Vehicle Classification	Total Vehicles		Chassis			Pumps			Foam		
	USA & Canada	Outside USA & Canada	Custom up to 349Hp	Custom 350Hp +	Commercial	Up to 1000 gpm	1250 to 1750 gpm	2000 + gpm	Class A	Class B	Compressed Air
First Quarter Shipped 1997	1226	62	210	383	579	165	772	81	245	133	17
Second Quarter Shipped 1997	1297	45	240	377	614	234	730	49	226	143	10
Third Quarter Shipped 1997	1081	35	154	391	514	120	755	44	180	177	9
Fourth Quarter Shipped 1997	1230	45	203	437	550	186	787	50	274	172	12
<b>Total Shipped 1997</b>	<b>5021</b>		<b>4652</b>			<b>3973</b>			<b>1598</b>		