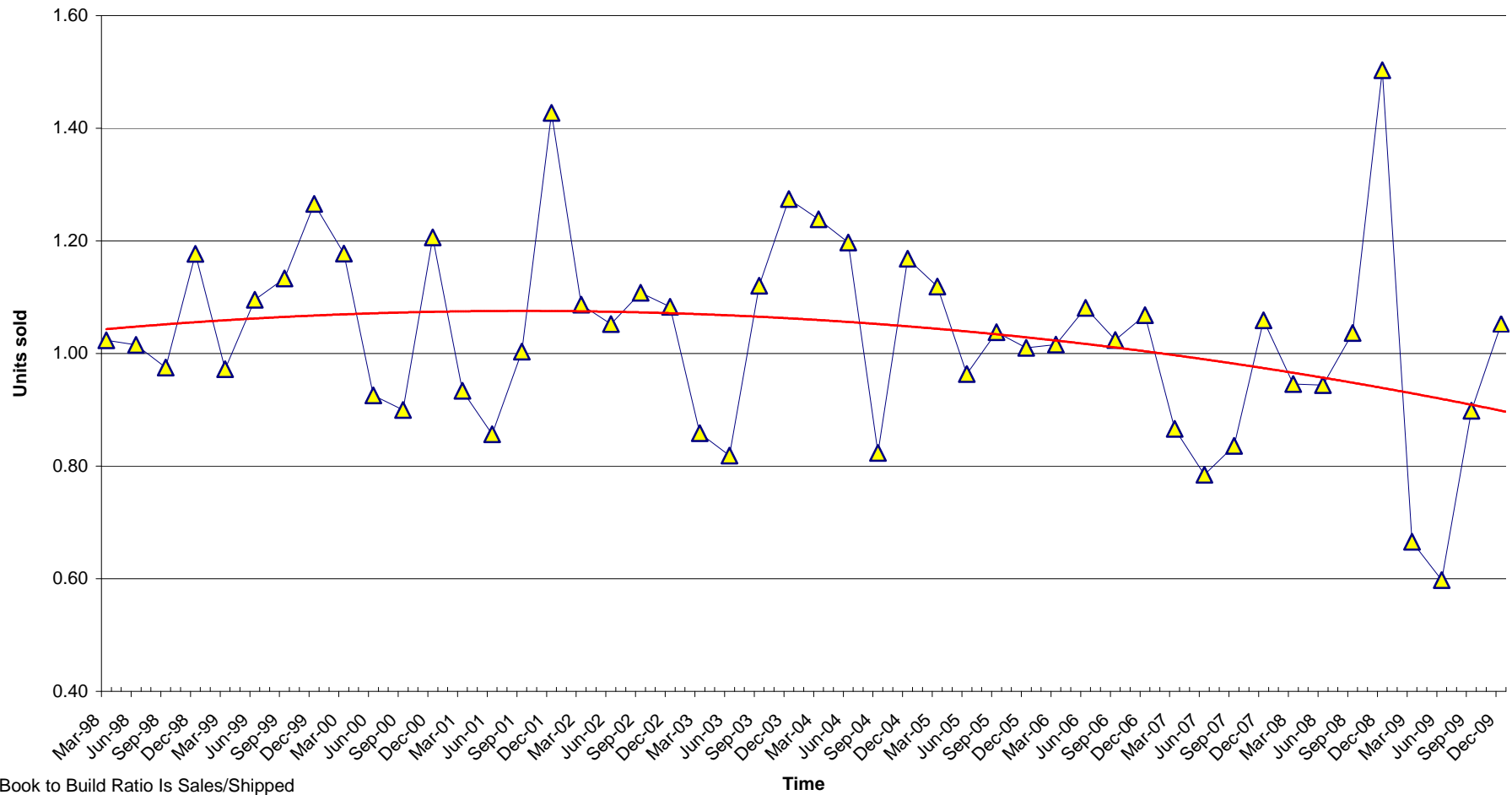


# BOOK TO BUILD RATIO



Book to Build Ratio Is Sales/Shipped  
 Selling faster than we ship > 1  
 Shipping faster than we sell < 1  
 Generally, a business wants to maintain a figure very slightly above 1.00  
 Trendline is a 2nd order polynomial