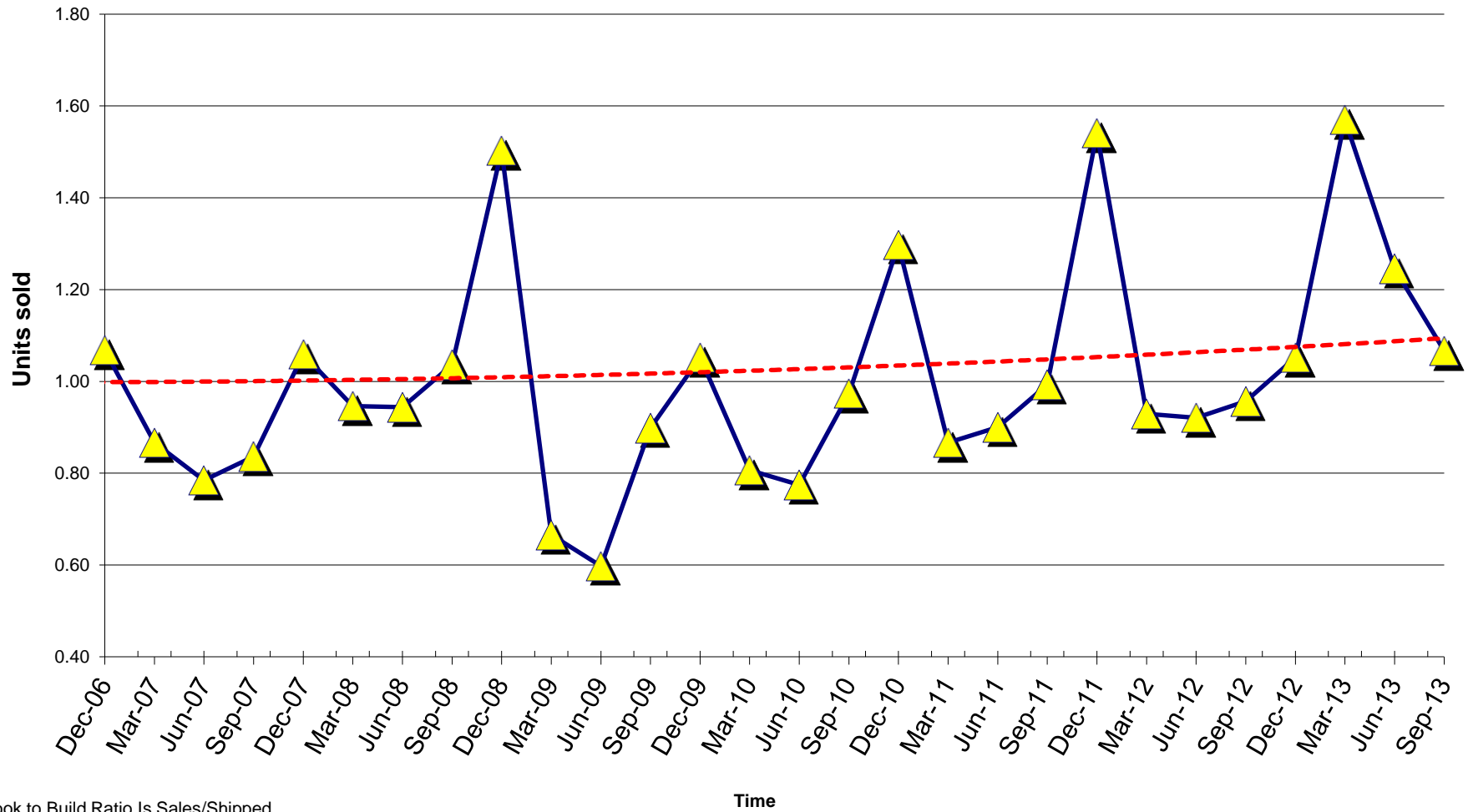


BOOK TO BUILD RATIO



Book to Build Ratio Is Sales/Shipped
 Selling faster than we ship > 1
 Shipping faster than we sell < 1
 Generally, a business wants to maintain a figure very slightly above 1.00
 Trendline is a 2nd order polynomial