INSIDE

This toolkit is designed to help you and your company prepare for either a large or small Home Day event—whatever fits your needs. We recommend that Home Day events be held by the FAMA/FEMSA fall meeting in October so we can discuss our successes at the meeting. **The complete Home Day 2009 Toolkit is also available at www.homeday.org**

Letter from the GAC co-chairs Checklist Calendar

Sample invitation letter 1 for a member of Congress whom you know

Sample invitation letter 2 for a member of Congress you do *not* know

General guidelines for visiting with congressional members and staff

Contact list

FAMA/FEMSA membership list

Members of Appropriations committees

2009 TOP FIVE Legislative priorities

Suggestions/options for Home Day activities

General guidelines on giving gifts to Members of Congress and their staffs

HANDOUTS

BROCHURE Ten Key Facts about the Fire Service and Industry

FAMA/FEMSA Member Companies

HANDOUT FAMA/FEMSA GAC Top Five Goals

FLIER firegrantdata.com



EVERY DAY IS HOME DAY Home Day activities can range from large events coordinated with other FAMA/FEMSA members in your state or region, or they can be smaller, simpler events involving just your company.

HOME DAY



Letter from the GAC	то:	Fire Apparatus Manufacturers' Ass Fire and Emergency Manufacturer	sociation (FAMA) s and Services Association (FEMSA)
co-chairs	CC:	International Association of Fire Chiefs (IAFC) National Volunteer Fire Council (NVFC) Congressional Fire Services Institute (CFSI)	
	FROM:	John Granby FEMSA—GAC Co-chair	Mike Power FAMA—GAC Co-chair
	SUBJECT:	Preparation Guidelines for Hom	ne Day 2009

•he FAMA/FEMSA GAC is excited to confirm the Congressional Fire Services Institute (CFSI), International Association of Fire Chiefs (IAFC), the International Association of Fire Fighters (IAFF), and the National Volunteer Fire Council (NVFC) are partnering with us again this year in our Home Day event. They are very excited about teaming up with us to help present a unified voice in our efforts to send our fire service message to members of Congress.

Over the past couple of years, we have had a wide variety of Home Day events take place all across the country. Through these events, FAMA/FEMSA member companies have begun to forge strong relationships with their representatives to Washington. We would like to build on these past successes and invite all our member companies to organize or participate in a Home Day event this year.

You may want to schedule your Home Day event on a weekend or during a congressional recess as noted in the enclosed calendar. Doing so may increase the likelihood that your representative or senator will be able to attend in person.

As business leaders involved in the fire and emergency equipment and services business, we are unified in our concern for ongoing federal support for the safety of first responders and the vitality of our businesses within the community. To reinforce the importance of this, it is extremely important for your company to establish relations with your Congressional offices, both your representative and two senators. If you already have a relationship with them, now is the time to renew it, as Congress will be making important decisions on FAMA/FEMSA priorities in the coming months.

Remember the old adage: "Out of sight, out of mind." We cannot assume that the strong congressional support we have enjoyed in the past will continue in an era of federal deficits and significant changes within DHS. We therefore strongly encourage all members to visit their local congressional offices or invite members of their congressional delegation and staff to your facilities to view first hand the importance of your company to your congressional district and state.

As you are already aware, the GAC is encouraging companies to organize local Home Day events with our federal legislators during the spring and summer. These events may be as complex as a multiple company event held by several local FAMA/FEMSA member companies to which all congressional members are invited, or as simple as an individual company scheduling a one-on-one visit to their local congressional offices.

In order to help facilitate Home Day activities in their different forms, we have prepared this Home Day toolkit to help guide you. The information included in the kit has been gathered from a variety of resources and provides much useful information and guidance.

We hope this information helps you in the development of your local Home Day and would like to assure you that our assistance is available if you need it.

We want to continue to stay in touch with you about Home Day 2009. On the last page of this packet you'll find a form you can use to give us the contact information of the person at your company to whom we should direct our communications. Please complete this form and return it to us via fax, e-mail, or Web.

Finally, please share your success with Home Day with us. Tell us about your Home Day 2009 by e-mailing us at **info@fama.org** or **info@femsa.org** or using the form at our Web site, www.homeday.org. Thank you.



Checklist Scheduling an event

Create list of local U.S. senators & representatives

- Include names, office addresses (both in Washington, D.C., and their local district offices), and phone numbers. Good resources include your local phonebook, the official House of Representatives and Senate Web sites at www.house.gov and www.senate.gov, and the Congressional Directory recently mailed by FAMA and FEMSA to member companies.
- Make sure you look at your entire county, not just your city.

Create a list of "other" interested parties

 These may include local fire departments, mayors, city council chairs, county administrators, EMS directors, and economic development councils, among others.

Establish a tentative event date and time

- You may want to call your local congressional representative's office and check his/her calendar before determining the date. Ask your congressional office if they would like a venue to fulfill a specific need.
- If you are planning an event with other FAMA/FEMSA members, additional coordination is needed (see below).

Contact alliance partners (NVFC and IAFC) to let them know you are having a Home Day event and when (contacts included in this package)

- NVFC, IAFC, and CFSI are all sending out support letters to their memberships.
- NVFC and IAFC will send support letters to your local House and Senate representatives if you provide them with the names and your event information.

Send letter(s) of invitation to senators, representatives, and "other" interested parties. Invitations should be from all FAMA/FEMSA companies that are participating in your local area

- We recommend that you mail the letters to both their Washington, D.C., address and their local district office.
- Fax a copy of the invitation to the attention of the scheduler at their offices. Schedulers names can be found at www.house.gov and www.senate.gov.
- You may also want to e-mail the invitation to them. E-mail addresses can also be found at www.house.gov and www.senate.gov.

Schedule follow-up phone calls with the schedulers at your senator's and representative's offices a couple of days after invitations are sent

Visit or talk to your congressional office for any ideas about what they would like to see in a Home Day event

• Ask if they have any needs that this event could fulfill.



CHECKLIST CONTINUED

Planning your event

Plan presentation activities based on your event's time and venue

- Plant tour.
- Lunch, refreshments.
- Displays, "mini trade show", storyboard, slide presentation.

Presentation of talking points and message (see attached legislative priorities and message). Presentation could be done as:

- Brief speech.
- Presented on display board.
- Handout.

Presentation of company fact sheet showing:

- Type of equipment sold or manufactured
- Number of employees
- Number of years in business at that location
- Planned facility expansions
- Other local businesses supported (vendors)

Economic impact on community (property tax, monies spent by employees, etc.)

• We suggest that you contact your local economic development council or chamber of commerce; they should be able to help you develop this information.

Handout materials

- Printout of FAMA/FEMSA 2009 priorities (see attached).
- "Ten Key Facts about the Fire Service and Industry".
- Copy of your company's most recent annual report or brochure.

Representation at the event

• Top management should be there. The message we are presenting is important and we need to make sure they understand this by the level of representation we have at the event.

Coordinating with other FAMA/FEMSA members

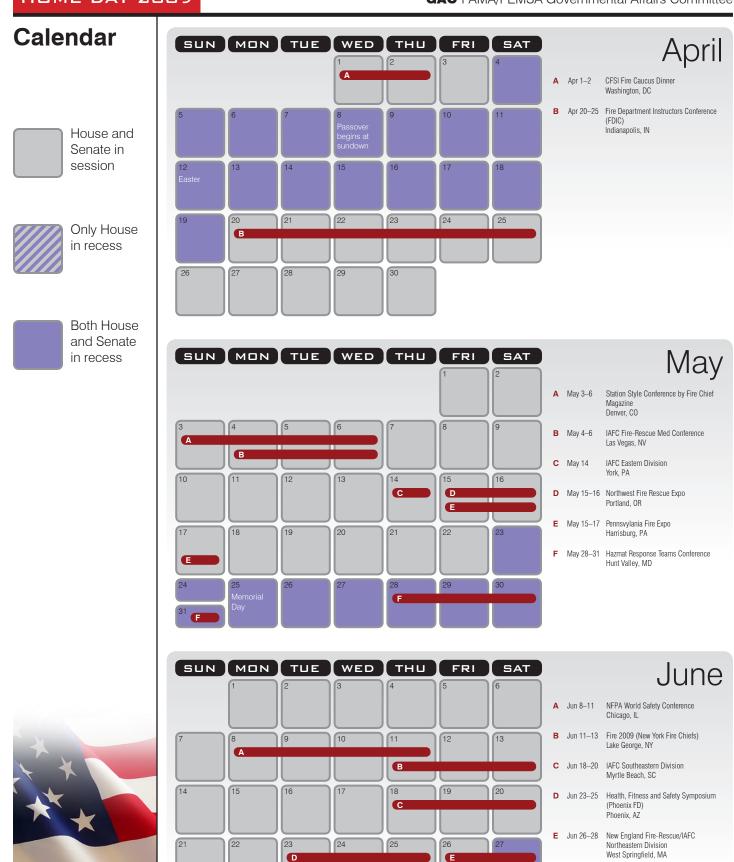
Create a list of local FAMA/FEMSA members in your area

• See complete listing of FAMA/FEMSA members included with this package.

Contact the other local businesses to determine who wants to work together on event

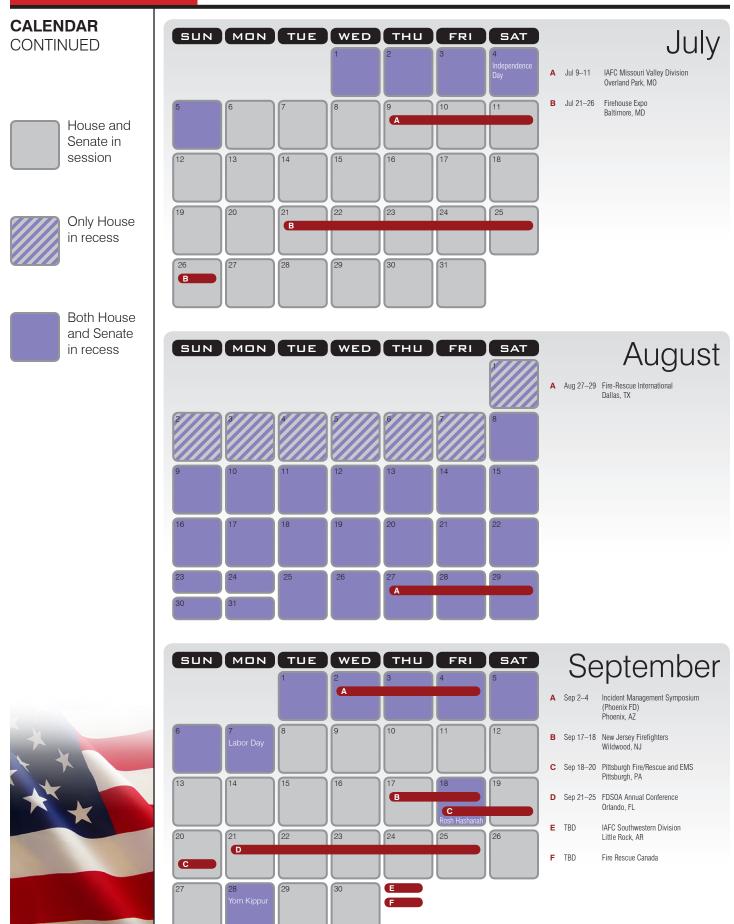
• Suggest initial contact be between presidents to signify importance of event.





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Sample invitation letter 1

for a member of Congress whom you know [Company stationery]

[Date]

The Honorable [Congressman] House of Representatives [House Office Building] Washington, DC 20515

Dear Representative/Senator ____:

On [day of week], [date], at [time], [company name] of [city], [state], will host "Home Day" at its offices to welcome you, your staff, and other congressional representatives from [state] to tour its facilities. [Company] officials would appreciate the opportunity to demonstrate the importance of its function within the fire and emergency services industry and introduce you to some of our over [number] employees. The event would also offer an opportunity to discuss with you important aspects of the fire and emergency services field, as well as issues the field faces.

This event will augment our brief meeting in Washington, D.C., when we met with you and [staff member] of your office. Prior to that time, we met with you and [staff member] in your [district] office to introduce ourselves to you.

At those meetings, I supplied you with information about the Fire Apparatus Manufacturers' Association (FAMA) and the Fire and Emergency Manufacturers' and Services Association (FEMSA). FAMA and FEMSA are nonprofit membership associations for manufacturers and service providers of the fire and emergency services industry. These two organizations have united to form a joint Governmental Affairs Committee (GAC) reaching out to members of Congress and their staff to build awareness of the industry and to offer its resources to you and your offices as a source of information about the first-responder community. In many respects, we view ourselves as the industry that helps first responders save lives.

We have also formed alliances with the International Association of Fire Chiefs (IAFC), the National Volunteer Fire Council (NVFC), the International Association of Fire Fighters (IAFF), and the Congressional Fire Services Institute (CFSI), who will co-host this event along with the FAMA and FEMSA companies. [Add other organizations or associations that may be involved in your Home Day event.]

I will contact your scheduler in the next few days to discuss the date and time noted above. We are hopeful we can host you, your staff, and other state representatives for a visit on [date of Home Day event].

Sincerely,

[name] [title]

CC:



Sample invitation letter 2

for a member of Congress you do **not** know [Company stationery]

[Date]

The Honorable [Congressman] House of Representatives [House Office Building] Washington, DC 20515

Dear Representative/Senator :

On [day of week], [date], at [time], [company name] of [city], [state], will host "Home Day" at its offices to welcome you, your staff, and other congressional representatives from [state] to tour its facilities. [Company] officials would appreciate the opportunity to demonstrate the importance of its function within the fire and emergency services industry and introduce you to some of our over [number] employees. The event would also offer an opportunity to discuss with you important aspects of the fire and emergency services field, as well as issues the field faces.

This event is sponsored by the Fire Apparatus Manufacturers' Association (FAMA) and the Fire and Emergency Services Manufacturers Association (FEMSA) which are non-profit membership associations for manufacturers and service providers of the fire and emergency services industry. These two organizations have united to form a joint Governmental Affairs Committee (GAC) reaching out to members of Congress and their staff to build awareness of the industry and to offer its resources to you and your offices as a source of information about the first-responder community. In many respects, we view ourselves as the industry that helps first responders save lives.

We have also formed alliances with the International Association of Fire Chiefs (IAFC), the National Volunteer Fire Council (NVFC), the International Association of Fire Fighters (IAFF), and the Congressional Fire Services Institute (CFSI), who will co-host this event along with the FAMA and FEMSA companies. [Add other organizations or associations that may be involved in your Home Day event.]

I will contact your scheduler in the next few days to discuss the date and time noted above. We are hopeful we can host you, your staff, and other state representatives for a visit on [date of Home Day event].

Sincerely,

[name] [title]

CC:



General guidelines for visiting with members of Congress and their staff	 Discussion guidelines Tell them who you are and introduce your company profile of the company and where you are located i Thank the representative/senator for past and future first responders, and the Fire Grants program Tell them why you requested the meeting: to talk ab priorities that are also critical to the success of your employees in the district. The importance of the Fire Grants program to th The importance of the Staffing for Adequate Fire (SAFER) Program Clarity and communication within the grant process them on how important your products help first responders them on how important your products are to first re Tell them something positive about how your compand/or congressional district, be it retaining jobs, expressional responder outreach If the meeting does not take place in your facility, in in the near future. If you have a specific issue affecting your company. Thank them for their time. You know they are busy a on their time. You look forward to following up on the Give the person you are meeting with time to ask q and take is always better. Be brief, courteous and respectful of their hectic so thanked for their support of various programs. 	n the state and/or district. e support of the fire service, bout key FAMA/FEMSA r business and its ne nation's first responders blays in protecting the e and Emergency Response cess —in other words, educate sponders. any is helping the state xpanding jobs, or social/first vite them to visit your facility r, brief them on it. and have many demands he items you discussed. uestions at any point. Give
	 Time Congressional district office 20 to 30 minutes Manufacturing plant 1 to 1½ hours Leave behind Handout on FAMA/FEMSA 2007 legislative priorities Company annual report and/or company brochure "10 Key Facts about the Fire Service and Industry" Follow up Provide a follow-up letter expressing the importance of the Fire Grants program and the U.S. Fire Administration to the nation's 1.1 million first responders and thanking them for the meeting. 	 REMEMBER Be brief Be courteous Be informative Be a future resource

Contact list | GAC Events Subcommittee

George Goros	Vice President, Manufacturing	United Plastic Fabricating
165 Flagship Dr North Andover MA 01845	978.975.4520 office 978.360.5514 cell	978.975.4522 fax ggoros@unitedplastic.com
Bill Lawson	COO PBI Performance Produ	ucts, Inc.
9800-D Southern Pine Blvd Charlotte NC 28273	704.554.3865 office	704.554.3101 fax william.lawson@pbiproducts.com

Alliance partners

International Association of Fire Chiefs (IAFC)

		/	
Ken LaSala	Director of Government Relations		
	703.273.9815x347 office	klasala@iafc.org	
International Associ	ation of Fire Fighters (IAF	F)	
Shannon Meissner	Governmental Affairs Repres	Governmental Affairs Representative	
	202.737.8484 office	smeissner@iaff.org	
National Volunteer F	Fire Council (NVFC)		
David Finger	Director of Government Rela	tions	
	202.887.5700x12 office dfinger@nvfc.org		
Congressional Fire	Services Institute (CFSI)		
Sean Carroll	Director of Legislation		
	202.371.1277 office	scarroll@cfsi.org	

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PO Box 13576 Dayton OH 45413-0576	937.415.2843 office 937.286.6901 cell	937.415.1994 fax jgranby@lionapparel.com	
Mike Power	Director, Government & Homeland Secu	rity Business Development Oshkosh Corp	



CONTACT LIST

FAMA/FEMSA Governmental Affairs Committee (GAC)

GAC FAMA/FEMSA Governmental Affairs Committee

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Dave Gatton	President Development Initiati	President Development Initiatives, Inc.		
1620 Eye St NW 3rd Fl Washington DC 20006				
Dustin Tyler Joyce Director of Special Projects and Research Develop.		ch Development Initiatives, Inc.		
1620 Eye St NW 3rd Fl Washington DC 20006	202.861.6759 office	202.293.3109 fax djoyce@dinitiatives.com		

FAMA/ **FEMSA** membership list

Alabama Cast Products Inc.

Fyrepel Products Southeastern Apparatus Sales

Arizona Knox Company United Fire Equipment

California

CMC Rescue, Inc. Cutters Edge, div of Edge Industries, Inc. Fireman's Fund Insurance Company FireRescue Magazine FireRescue1.com L.N. Curtis & Sons Masimo Rescue 42, Inc. Tempest Fireco Towers, LLC Tempest Technology Corporation

Colorado

Command Light Loveland Municipal Services Group, Inc. Littleton Sovereign Bank Super Vacuum Manufacturing Co, Inc. Loveland SVI Trucks Loveland

Connecticut

Custom Metal Crafters, Inc. EMS Today Conference & Exposition FireRescue Magazine Conf. & Expo Kochek Company, Inc. Municipal Emergency Services Inc. Whelen Engineering Co.Inc.

Delaware

Innovative Micro Systems, Inc.

Ocala

Ocala

Ocala

Jupiter

Miami

Ocala

District of Columbia

Classic Fire LLC Gimaex of America, L.L.C. Key Fire Hose Corporation Pro Poly of America Inc.

Pigeon Mountain Industries, Inc. Southern Fire Service & Sales Southern Mills, Inc.

Athens Decatur Talladega

Phoenix Tucson

Santa Barbara

- Julian Novato San Diego San Francisco Oakland Irvine Chico Fresno Fresno
- **Colorado Springs**
 - Newington Norwalk Norwalk Putnam Sandy Hook Chester

Seaford

Congressional Fire Services Institute Washington

LaFayette Jasper Union City

Idaho

Boise Mobile Equipment, Inc.	Boise
ECCO Group	Boise

Illinois

Air One Equipment, Inc South Elgin Alexis Fire Equipment Company Alexis **Downers Grove** Amkus, Inc. C.E. Niehoff & Company Evanston Caterpillar Inc. Mossville Federal Signal Corporation University Pk **Fire Chief Publications** Chicago Groves Incorporated / READY RACK Woodstock Intellitec Products LLC Lombard Paratech Incorporated Frankfort RealWheels Cover Company Gurnee RocketFire Roberts SCBAS, Inc. Washington Telma Retarder Inc. Elk Grove Towers Fire Apparatus Co., Inc. Freeburg W.S. Darley & Company Itasca

Indiana

Allison Transmission, div of GM Indianapolis Cummins, Inc. Columbus Elkhart Brass Manufacturing Company Elkhart Westfield IMMI Intec Video Systems, Inc. Greenfield International Truck & Engine Corp. Ft. Wayne Matjack/Indianapolis Industrial Prod. Indianapolis Task Force Tips, Inc. Valparaiso Transportation Safety Technologies Indianapolis

lowa

Rock Rapids Maintainer Custom Bodies, Inc. **Toyne Fire Apparatus** Breda Veridian Limited, Inc. Spencer

Kansas WHP Trainingtowers

Kentucky ArvinMeritor, Inc. Summit Fire Apparatus

Louisiana Casco Industries, Inc. Ferrara Fire Apparatus, Inc.

Massachusetts

Black Diamond Group, Inc. Bulldog Fire Apparatus, Inc. Fire Department Safety Officers Assoc. Ashland Hawill's Ltd. Trelleborg-Viking United Plastic Fabricating Inc

Newton Woodville Westborough Mansfield N Andover

Overland Park

Louisville

Edgewood

Shreveport

Holden



Columbia

Glen Burnie

Burtonsville

Cambridge Elkton

Romeo

Detroit

Wyoming

Reed City

Charlotte

Charlotte

South Haven

Union City

Waconia

Ham Lake

Plymouth

Laurel

St. Louis

Bridgeton

Perryville

St. Louis

Snyder

Snyder

Belton

New Brighton

Minneapolis

Coon Rapids

South St. Paul

FAMA/FEMSA **MEMBERSHIP** LIST CONTINUED

Maryland

FirefigtherNation.com/	
Go Forward Media	Columb
Holmatro, Inc.	Glen Bu
National Fallen Firefighters Foundation	Crofton
On-Target Communications	Burtons
POK of North America Inc.	Cambrid
W. L. Gore & Associates, Inc.	Elkton

Michigan

Apollo Fire Equipment Company Detroit Diesel Corporation HME. Inc. Science Diving & Environmental Co. Ann Arbor Smart Power Systems Spartan Chassis Spartan Motors, Inc. Spencer Manufacturing Inc. Wolverine Fire Apparatus

Minnesota

Flamefighter Corp. FoamPro Metro Fire Cummins Onan **PPG** Industries Turck, Inc. Waterous Company

Mississippi

Southern Fire Equipment, LLC

Missouri

Code 3 Inc. RESQTEC **ROM** Corporation Semo Tank & Supply Company Windmill Hill Consulting, LLC

Nebraska

Danko Emergency Equipment Co. Smeal Fire Apparatus Co.

Nevada

Avcomm International, Inc.

New Hampshire

Globe Manufacturing Company New England Emergency Equipment Novation North America, Inc. Safety Outfitters LLC

Pittsfield Peterborough Hampton

Hancock

Las Vegas

New Jersey

Fire Engineering Magazine/FDIC Kidde Fire Trainers, Inc. **PlymoVent Corporation** Power Hawk Technologies, Inc. Rescue 1

New York

AMDOR, Inc. EZEM, Inc. Fire News Fire Research Corporation Fire Spec Services, Inc. **Firehouse Magazine** Firemaic Mfg. Inc. Hannay Reels, Inc. Kussmaul Electronics Company, Inc. McNeil and Company, Inc. New York State Assoc. of Fire Chiefs Performance Advantage Co., Inc. Plastisol Composites, LLC Swany America Corp. VESO Life Ward Diesel Filter Systems

North Carolina

Anchor-Richey EVS, Inc. Combat Support Products, Inc. Eagle Compressors, Inc. Eagle Compressors, Inc. Hackney Emergency Vehicles, div of SVC Hurst Jaws of Life PBI Performance Products, Inc. Scott Technologies, Health & Safety Div Stedfast USA. Inc.

Ohio

Action Coupling & Equip., Inc. Akron Brass Company Ferno-Washington, Inc. Fire-Dex, Inc. Fire Safety International, Inc. Hendrickson Horton Emergency Vehicles JemSpec, Inc. Lion Apparel, Inc. Red Head Brass, LLC Signature 4 Fire Shopp Sub-Aquatics/Breathing Air Systems Sutphen Corporation Sutphen Towers, Inc. Total Fire Group Truck Cab Manufacturers Inc VisionMark, Inc. Will-Burt Co.

Fair Lawn Montvale Cranbury Rockaway Manasquan

Lewiston Lake Success Bellport Nesconset Cortland Melville Shirley Westerlo West Sayville Cortland East Schodack Lancaster Cortland New York Vestal Horseheads

Taylorsville Fuguay-Varina Greensboro Pleasant Garden

Washington Shelby Charlotte

Monroe Charlotte

Holmesville Wooster Wilmington Medina Sheffield Lake Medina Grove City New Knoxville Dayton Shreve Coldwater Reynoldsburg Amlin Hilliard Dayton Cincinnati Sidney Orrville



FAMA/FEMSA **MEMBERSHIP** LIST CONTINUED

Oregon Firecom

Freightliner Trucks H & W Emergency Vehicles Western Fire Chiefs Association

Pennsylvania

4-Guys Inc. Amity Machine Corporation Crimson Fire Aerials ESI Equipment, Inc. **GGS** Information Services Hale Products Inc. Harrington, Inc Havis-Shields Equipment Corp. KME Fire Apparatus MSA **Quaker Safety Products Corporation** Streamlight, Inc. VFIS Ziamatic Corporation Zumro, Inc.

Rhode Island

Sperian Protection Americas, Inc.

South Carolina

Aluminum Ladder Company American LaFrance Corp. Fire Equipment Serv, div G&G Road Rescue, Inc. Safety Components Fabric Tech

South Dakota

Crimson Fire DakotaFire Systems, Inc. Rosenbauer America, LLC

Tennessee Shelby Specialty Gloves

Texas

Colemont Insurance Brokers of Texas Dallas Crash Rescue Equipment Service, Inc. Dallas Fite Fire & Safety Harrison Hydra-Gen, Inc. Industrial Fire World Jacobs-Weber Insurance Setcom Williams Fire & Hazard Control Mauriceville

Utah Robotronics, Inc.

Vermont

Fire Apparatus Magazine Firetec Apparatus Sales, Inc. Portland Portland Hillsboro Salem

Meyersdale Alburtis Lancaster Horsham York Conshohocken Erie Warminster Nesquehoning Pittsburgh Quakertown Eagleville York Yardley Hatboro

Smithfield

Florence Ladson Sumter Marion Greenville

Brandon Rapid City

Memphis

Midland Houston **College Station** Yoakum Austin

Springville

Tunbridge Randolph

Virginia

ADS. Inc. Virginia Beach Bauer Compressors, Inc. Norfolk **Dupont Advanced Fibers Systems** Richmond International Assoc. of Fire Chiefs Fairfax Intl. Assoc. of Fire Chiefs Foundation Fairfax Nat. Emergency Equip't Dealers Assoc. Annandale Spec Rescue International Virginia Beach

Washington

Con-Space Communications, Inc. Blaine FireRescue GPO Seattle

Wisconsin

A & A Manufacturing Co., Inc. Bostrom (H.O.) Company, Inc. Custom Fab & Body LLC Custom Fire Apparatus Inc. Duo-Safety Ladder Corp. Fire Facilities Inc. Gordon Aluminum Industries Inc HMA LLC Interspiro Marion Body Works, Inc. **Oshkosh Truck Corporation** Pierce Manufacturing Inc. Seagrave Fire Apparatus LLC Seats, Inc. Stainless Flow Technologies Thuemling Instrument Group Inc. TNT Rescue Systems, Inc. Twin Disc, Inc. U.S. Tanker - Fire Apparatus

New Berlin Waukosha Tigertown Osceola Oshkosh Sun Prairie Schofield Madison Pleasant Prairie Marion Oshkosh Appleton Clintonville Reedsburg Ripon Waukesha Ashippun Racine Burlington

International members

Canada

Allain Equipment Mfg. Ltd. Asphodel Fire Trucks Ltd. C.E.T. Fire Pumps Mfg. Ltd. Canadian Association of Fire Chiefs **Dependable Emergency Vehicles** Fides Marketing Inc. Fire Fighting in Canada Fort Garry Fire Trucks Innotex. Inc. Metalfab Ltd. Ontario Association of Fire Chiefs Seagrave Fire Apparatus Co. Stability Dynamics Ltd.

Notre-Dame, NB Norwood, ON Pierreville, QC Ottawa, ON Brampton, ON Beaconsfield, QC Simcoe, ON Winnipeg, MB Richmond, QC Centreville. NB Aiax. ON Carleton Place, ON Campbellford, ON

Germany

Haix-Schuhe Prod. U Vertriebs GmbH Mainburg Vetter GmbH Zulpich



Lyons

Members of H Appropriations Ma committees

Members of House Appropriations Committee

	Majority Members		Minority Members	
	CHAIR		RANKING MEMBER	
	David R. Obey	WI 7	Jerry Lewis	CA 41
	John P. Murtha	PA 12	C.W. Bill Young	FL 10
	Norman D. Dicks	WA 6	Harold Rogers *	KY 5
	Alan B. Mollohan *	WV 1	Frank R. Wolf	VA 10
	Marcy Kaptur	OH 9	Jack Kingston	GA 1
	Peter J. Visclosky	IN 1	Rodney P. Frelinghuysen	NJ 11
	Nita M. Lowey *	NY 18	Todd Tiahrt	KS 4
	José E. Serrano *	NY 16	Zach Wamp	TN 3
	Rosa L. DeLauro	CT 3	Tom Latham	IA 4
	James P. Moran	VA 8	Robert B. Aderholt	AL 4
	John W. Olver	MA 1	Jo Ann Emerson	MO 8
	Ed Pastor	AZ 4	Kay Granger	TX 12
	David E. Price *	NC 4	Michael K. Simpson	ID 2
	Chet Edwards	TX 17	John Abney Culberson *	TX 7
	Patrick J. Kennedy	RI 1	Mark Steven Kirk *	IL 10
	Maurice D. Hinchey	NY 22	Ander Crenshaw	FL 4
	Lucille Roybal-Allard *	CA 34	Dennis R. Rehberg	MT at-large
	Sam Farr *	CA 17	John Carter *	TX 31
	Jesse L. Jackson, Jr.	IL 2	Rodney Alexander	LA 5
	Carolyn C. Kilpatrick	MI 13	Ken Calvert *	CA 44
	Allen Boyd	FL 2	Jo Bonner	AL 1
	Chaka Fattah	PA 2	Steven C. LaTourette	OH 14
	Steven R. Rothman *	NJ 9	Tom Cole	OK 4
	Sanford Bishop	GA 2		
	Marion Berry	AR 1		
	Barbara Lee	CA 9		
	Adam Schiff	CA 29		
	Michael Honda	CA 15		
	Betty McCollum	MN 4		
	Steve Israel	NY 2		
	Tim Ryan	OH 17		
	C.A. "Dutch" Ruppersberger*	MD 2		
	Ben Chandler	KY 6		
1	Debbie Wasserman Schultz	FL 20		
	Ciro Rodriguez *	TX 23		
	Lincoln Davis	TN 4		
	John T. Salazar	CO 3		
		*mombor	a of aubaammittaa an Hamala	and Socurity



MEMBERS OF APPROPRIATIONS	Senate Appropriations Committee			
COMMITTEES CONTINUED	Majority Members		Minority Members	
OONTINOED	CHAIR		RANKING MEMBER	
	Daniel K. Inouye *	HI	Thad Cochran *	MS
	Robert C. Byrd *	WV	Arlen Specter *	PA
	Patrick J. Leahy *	VT	Christopher S. Bond	MO
	Tom Harkin	IA	Mitch McConnell	KY
	Barbara A. Mikulski *	MD	Richard C. Shelby *	AL
	Herb Kohl *	WI	Judd Gregg *	NH
	Patty Murray *	WA	Robert F. Bennett	UT
	Byron Dorgan	ND	Kay Bailey Hutchison	ТХ
	Dianne Feinstein	CA	Sam Brownback	KS
	Richard J. Durbin	IL	Wayne Allard	CO
	Tim Johnson	SD	Lamar Alexander *	TN
	Mary L. Landrieu *	LA	Susan Collins	ME
	Jack Reed	RI	George Voinovich	OH
	Frank R. Lautenberg *	NJ	Lisa Murkowski	AK
	Ben Nelson *	NE		
	Mark Pryor	AR		
	Tom Tester	MT		



2009 TOP FIVE Legislative priorities

As business leaders involved in the fire and emergency equipment and services businesses we are unified in our concern for ongoing federal support for the safety of first responders and the vitality of our businesses. As such, we have identified the following as FAMA/FEMSA legislative priorities for 2009. These key issues are also identified as priorities for our Home Day alliance partners, the IAFC, IAFF, NVFC, and CFSI.

1. Educating Congress on the importance of the Fire Grants Program to the nation's 1.1 million firefighters

The Fire Grants program serves the network of first responders all across the country and equips them to save lives in the event of daily tragedies, natural disasters, and catastrophic events. It is supported by the host of firefighting and local government organizations because it works and provides the dual purpose of needed equipment for daily public safety and response to both natural disasters and terrorism events.

The Assistance to Firefighter Grant Program (Fire Act) has consistently been funded (appropriated) at levels far below the authorization levels. The FY 2009 appropriation of \$565 million is just over half the authorized \$1 billion.

			APPROPRIATION		
FISC	CAL YEAR	AUTHORIZATION	PRESIDENT'S PROPOSED BUDGET	ACTUAL	
2005	5	\$900,000,000		\$650,000,000	
2006	6	\$950,000,000		\$545,000,000	
2007	7	\$1,000,000,000	\$293,000,000	\$547,000,000	
2008	3	\$1,000,000,000	\$300,000,000	\$560,000,000	
2009)	\$1,000,000,000	\$300,000,000	\$565,000,000	
2010)	subject to reauthorization	tbd	tbd	

The Fire Grants program is:

- 1. The most efficiently administered program within DHS, with an administrative cost of only 5%;
- 2. Awarded directly to fire departments based on need and most effective use of grant funds; and
- 3. Judged by peers and experts in the fire service

Congress can rest assured that these funds are spent on giving first responders the tools they need. For example, 57,000 first responders lack sufficient personal protective clothing and one-third are not equipped with self-contained breathing apparatus.

Half of all fire trucks are 15 years old or older and the majority of the U.S. fire departments do not have an apparatus replacement plan. This poses a threat to not only the safety of our firefighters, but impairs their ability to perform their job of saving lives and property. Older vehicles lack critical safety features such as anti-lock brakes and enclosed cabs. By upgrading to equipment that meets the latest NFPA Standards the risk of serious injury or death resulting from injuries sustained in accidents or operations of these vehicles can significantly be reduced.

In addition to active involvement of FAMA in apparatus safety standards, FEMSA has taken an active role in promoting safety for our first responders through the implementation of a Personal Responsibility Code (PRC) for users of all firefighting and emergency equipment.

In summary, the Fire Grants program it is one of the most successful federal programs in existence. It is efficient, based on need, judged by peers, and equips first responders to save lives on a daily basis as well as respond to natural and catastrophic disasters.

We encourage our membership to strongly support full funding for the Fire Grants program.



2009 TOP FIVE LEGISLATIVE PRIORITIES CONTINUED

2. Reauthorization of the Fire Grants program

The Assistance to Firefighters Grants and SAFER programs, whose current authorization runs through FY 2010 will be up for reauthorization during the 111th Congress. It is extremely important that the program be reauthorized in a timely fashion that demonstrates the strong support of Congress and the administration for AFG and SAFER. The FAMA/FEMSA GAC strongly supports a basic reauthorization that preserves the major components of the existing programs.

3. Educating Congress on the importance of the U.S. Fire Administration

The U.S. Fire Administration has a core mission of building and maintaining the nation's fire service and its first responder functions. FAMA/FEMSA support the recent DHS restructuring which placed USFA in FEMA, where it can better do its job. The U.S. Fire Administration was funded at only \$43.3 million in FY 2008 and \$45 million in FY 2009. Both levels were approximately two-thirds of the authorized levels for those respective years and well below the authorized level of \$72.1 million for FY 2010.

We encourage our membership to support full funding of the U.S. Fire Administration.

4. Continued support for the Staffing for Adequate Fire and Emergency Response (SAFER) Program

The purpose of the SAFER program is to award grants directly to volunteer, combination, and career fire departments to help the departments increase their cadre of firefighters. Ultimately, the goal is for SAFER grantees to enhance their ability to attain 24-hour staffing and thus assuring their communities have adequate protection from fire and fire-related hazards. The SAFER grants have two activities that will help grantees attain this goal: (1) hiring of firefighters and (2) recruitment and retention of volunteer firefighters.

		APPROPRIATION		
FISCAL YEAR	AUTHORIZATION	PRESIDENT'S PROPOSED BUDGET	ACTUAL	
2005	\$1,030,000,000		\$65,000,000	
2006	\$1,061,000,000		\$110,000,000	
2007	\$1,093,000,000	\$0	\$115,000,000	
2008	\$1,126,000,000	\$0	\$190,000,000	
2009	\$1,159,000,000	\$0	\$210,000,000	
2010	\$1,194,000,000	tbd	tbd	

The Recruitment and Retention of Volunteer Firefighters Activity provides assistance to awardees for periods of up to four years. The purpose of these grants is to assist with the recruitment and retention of volunteer firefighters. Volunteer departments, combination departments, and local or statewide organizations that represent the interests of volunteer firefighters are eligible to apply for assistance under this activity.

We encourage our membership to support funding of the SAFER program, separate from and not at the expense of the Fire Grant program.



2009 TOP FIVE LEGISLATIVE PRIORITIES CONTINUED

5. Clarity and communication within the grant process

The uncertainty of the timing of the Fire Grant review and release process has had an adverse impact on municipal budget planning cycles and production efficiency of the equipment manufacturers supporting our first responders. This lack of efficiency in the Fire Grant administrative process has resulted in the deferral of fire department purchasing decisions based upon a "wait and see" attitude in anticipation of grant application approval. The result for manufacturers and distributors of equipment is that production planning cycles are disrupted, which can result in the layoff of the employees necessary to fill the demand. We would therefore recommend a well-structured, set schedule for the administration of the grant process to enable fire departments and manufactures to accurately predict the timing of the approval process.



Suggestions/ options for Home Day activities

The options for Home Day activities are varied and are completely flexible to meet your company's needs. Tailor Home Day events to accomplish your company's specific goals and to work within your company's resources.

This page lists some ideas and suggestions for Home Day that you can adapt to your situation.



Visit your representative's and/or senator's local district office.

Set up a meeting with the local district office of your respresentative and/or senator. Discuss the importance of your company to your district, your state, and the fire service.

2Host or participate in a public safety event where your representative(s) and/or senator(s) can speak.

Identify or host a public safety event in your community. Invite or help arrange for your representative(s) and/or senator(s) to speak as a supporter of the fire service and industry. If possible, position yourself to introduce the representative or senator.

BInvite your representative(s) and/ or senator(s) to your company's headquarters or manufacturing facility.

During the visit, take your representative or senator on a tour where they can talk to your employees on the importance of your company's work to the fire service. Provide opportunities for the representative or senator to articulate support for the fire service.

4 Organize a full-scale, half-day event with nearby FAMA/FEMSA member companies and local fire departments.

Work with other FAMA/FEMSA members to organize and host a major event. Use this as an opportunity to highlight the importance of the fire service and what your company provides for it.

Contact form

We would like to stay in touch with your company about your Home Day 2008 activities. Please complete and return the following form so we can know to whom to direct our communications.

Company name		
Contact person	 	
Contact person		
Title (optional)		
Telephone number		
-		
E-mail address		
FAX		

You can fax a completed form to **202.293.3109**

≢=	E-MAIL
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You can e-mail the information requested in this form to info@fama.org or info@femsa.org



You can complete this form online at **www.homeday.org**

Thank you.

General guidelines on giving gifts to Members of Congress and their staffs

FAMA/FEMSA member companies that host Home Day events need to be aware of the Congressional gift rules, which impose substantial restrictions on what gifts members, officers, and staff of Congress may accept.

The term *gift* is defined rather broadly by the House and Senate's ethics committees and covers largely anything of value, including meals, transportation, and lodging. Generally, Congressional members, officers, and staff may accept gifts of \$49.99 or less in retail value, excluding taxes and gratuities. The total value of gifts from an individual entity or company to an individual Congressional Member, officer, or staff person may not exceed \$99.99 in one calendar year, though gifts of \$9.99 or less in value do not count toward this total. However, Congressional Members, officers, and staff may <u>not</u> accept gifts of any value from anyone who is a registered lobbyist or who employs or retains registered lobbyists.

There are a number of exceptions to this rule. Exceptions of pertinence to members of FAMA and FEMSA include:

- Free attendance at a widely-attended event that is officially related to Congressional duties. This is the exception most commonly used for Home Day-type events. There is also an additional exception in the Senate for "constituent" events, which is defined in the Senate rules.
- Anything for which the member, officer, or staff person pays the market value, or does not use and promptly returns.
- Informational materials that are sent to the office of the member, officer, or staff person in the form of books, articles, periodicals, other written materials, audio, video, or other forms of communication.
- Donations of products from the state that the member represents that are intended primarily for promotional purposes, such as display for free distribution, and are of minimal value to any individual recipient.
- Anything paid for by federal, state, or local government or secured by the government under a government contract.
- A plaque, trophy, or other item that is substantially commemorative in nature and that is intended solely for presentation.
- Food or refreshments of a nominal value offered other than as part of a meal.
- An item of little intrinsic value such as a greeting card, baseball cap, or T-shirt.

Members of Congress and staff are bound by these rules and are obligated to ensure they don't accept any gift that violates Congressional ethics rules. Members of Congress and staff are instructed that they are to uphold the *spirit* as well as the *letter* of the rule.

For more information on rules regarding Congressional gift rules, we encourage you to visit the House and Senate's Web sites:

- The full text of the Senate gift rules can be found at http://ethics.senate.gov
- Explanations of the House gift rules can be found at http://ethics.house.gov/Subjects/List.aspx?subid=1
- An excellent overview of the exceptions to the gift rules, including examples of how the rules apply in hypothetical situations, can be found at http://ethics.house.gov/Subjects/Topics.aspx?Section=25

The information provided above is illustrative only and does not represent a comprehensive statement of Congressional gift rules. FAMA and FEMSA members organizing Home Day events should make efforts to ensure compliance with these rules, as violators are subject to potential civil and criminal penalties.



The fire service is America's

first responders—the

nation's first line of defense

in the event of a fire,

natural disaster, medical

emergency, terrorist attack,

or other emergency.

Here, FAMA and FEMSA,

associations that represent

the companies and

manufacturers that help

first responders save lives,

present 10 vital facts to

know about America's fire

service.



FAMA/FEMSA GOVERNMENTAL AFFAIRS COMMITTEE www.famafemsagac.org



FIRE APPARATUS MANUFACTURERS' ASSOCIATION

The Fire Apparatus Manufacturers' Association (FAMA) is the association of choice most committed to enhancing the quality of the emergency service community through the manufacture and sale of safe, efficient emergency response vehicles and equipment.



FIRE AND EMERGENCY MANUFACTURERS AND SERVICES ASSOCIATION

As the leading trade association for the fire and emergency services industry, the Fire and Emergency Manufacturers and Services Association (FEMSA) represents over 150 companies that provide products and services to millions of fire and EMS professionals throughout the world. As the federal government institutes executive directives and legislative initiatives to better equip emergency service professionals, FEMSA is there.

ten key facts

ABOUT THE

FIRE

SERVICE

AND

INDUSTRY

America's first responders and the industry that helps them save lives



ten key facts About the fire service and industry

FIRE & ALL-HAZARDS FIRST RESPONSE

FACT

Fire departments receive 23.3 million calls to serve the public every year which means firefighters are responding to

calls every 1.4 seconds and represents a 40% increase over the past decade.

FACT 2

Fire departments responded to 1,642,500 fires in 2006, an increase of 3% from 2005 and 40% over the last decade. Fire caused 3,245 civilian deaths and 16,400 civilian injuries in the United States in 2006, making fire more deadly than all other natural disasters combined.

FACT 3

Fire led to \$11.3 billion in direct property loss in 2006, according to the National Fire Protection Association.

FACT 4

Approximately 70% of all fire department calls are for non-fire-

related emergencies, such as medical aid, rescues, natural disasters, car accidents and other hazardous responses.

PERSONNEL & CAPABILITIES

FACT 5

There are 1,140,900 firefighters across the country of whom 823,950 (72%) are volunteer firefighters and 316,950 (28%) are career. Services contributed by volunteer firefighters save localities across the country an estimated \$37.2 billion per year.

FACT 6

Most career firefighters (74%) are in communities that protect a large population of 25,000 or more while most volunteer firefighters (95%) are in departments that protect populations of less than 25,000.

APPARATUS & PERSONAL PROTECTIVE

EQUIPMENT

FACT 7

An estimated two-thirds (66%) of departments have at least some personal protective clothing that is at least 10 years old.

FACT 8

According to the United States Fire Administration, there are an estimated 69,300 pumpers and 6,700 aerial apparatus in the United States.

- Roughly half (49%) of all fire trucks are at least 15 years old;
- 17% of all fire trucks are 15 to 19 years old;
- 32% are 20 years or older.

COMMUNICATIONS &

FACT 9

Only one-fourth of departments can communicate at incident scenes with all other federal, state, and local first responders.

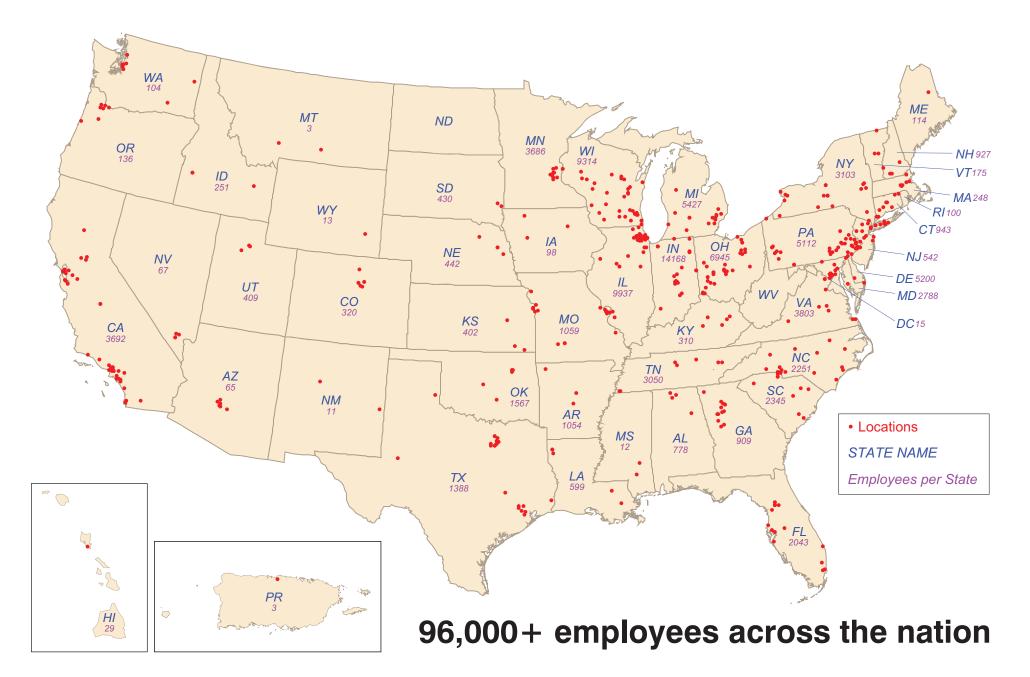
FACT

An estimated 65% of fire departments do not have enough portable radios to equip all emergency responders on a shift. The percentage of departments that cannot provide radios to all emergency responders is highest for communities with fewer than 2,500 residents.



Fire Apparatus Manufacturers' Association | Fire and Emergency Manufacturers and Services Association

MEMBER COMPANIES





MEMBER COMPANIES

4-Guys Inc. A & A Manufacturing Co., Inc. Action Coupling & Equip., Inc. ADS. Inc. Air One Equipment, Inc Akron Brass Company Alexis Fire Equipment Company Allison Transmission, div of GM Aluminum Ladder Company AMDOR, Inc. American LaFrance Corp. Amity Machine Corporation Amkus. Inc. Anchor-Richev EVS. Inc. Apollo Fire Equipment Company ArvinMeritor, Inc. Avcomm International, Inc. Bauer Compressors. Inc. Black Diamond Group, Inc. Boise Mobile Equipment, Inc. Bostrom (H.O.) Company, Inc. Bulldog Fire Apparatus, Inc. C.E. Niehoff & Company Casco Industries. Inc. Cast Products Inc. Caterpillar Inc. Class 1. Inc. **Classic Fire LLC** CMC Rescue. Inc. Code 3 Inc. Colemont Insurance Brokers of Texas Combat Support Products, Inc. Command Light Congressional Fire Services Institute Con-Space Communications, Inc. Crash Rescue Equipment Service, Inc. Crimson Fire Crimson Fire Aerials Cummins Onan Cummins, Inc. Custom Fab & Body LLC Custom Fire Apparatus Inc. Custom Metal Crafters. Inc. Cutters Edge, div of Edge Industries, Inc. DakotaFire Systems, Inc. Danko Emergency Equipment Co.

Detroit Diesel Corporation Duo-Safety Ladder Corp. Dupont Advanced Fibers Systems Eagle Compressors, Inc. Eagle Compressors, Inc. ECCO Group Elkhart Brass Manufacturing Company EMS Today Conference & Exposition E-ONE ESI Equipment, Inc. EZEM. Inc. Federal Signal Corporation Ferno-Washington, Inc. Ferrara Fire Apparatus, Inc. Fire Apparatus Magazine **Fire Chief Publications** Fire Department Safety Officers Assoc. Fire Engineering Magazine/FDIC Fire Equipment Serv. div G&G Fire Facilities Inc. Fire News Fire Research Corporation Fire Safety International. Inc. Fire Spec Services. Inc. Firecom Fire-Dex. Inc. FirefigtherNation.com/Go Forward Media Firehouse Magazine Firemaic Mfg. Inc. Fireman's Fund Insurance Company FireRescue GPO FireRescue Magazine FireRescue Magazine Conf. & Expo FireRescue1.com Firetec Apparatus Sales, Inc. Fite Fire & Safety Flamefighter Corp. FoamPro Freightliner Trucks **Fyrepel Products** GGS Information Services Gimaex of America, L.L.C. Globe Manufacturing Company Gordon Aluminum Industries Inc Groves Incorporated / READY RACK H & W Emergency Vehicles

Hackney Emergency Vehicles, div of SVC Hale Products Inc. Hannav Reels. Inc. Harrington, Inc Harrison Hydra-Gen, Inc. Havis-Shields Equipment Corp. Hawill's Ltd. Hendrickson HMA LLC HME, Inc. Holmatro, Inc. Horton Emergency Vehicles Hurst Jaws of Life IMMI Industrial Fire World Innovative Micro Systems, Inc. Intec Video Systems, Inc. Intellitec Products LLC International Assoc of Fire Chiefs International Truck & Engine Corp. Interspiro Intl. Assoc. of Fire Chiefs Foundation Jacobs-Weber Insurance JemSpec. Inc. Key Fire Hose Corporation Kidde Fire Trainers, Inc. **KME** Fire Apparatus Knox Company Kochek Company, Inc. Kussmaul Electronics Company, Inc. L.N. Curtis & Sons Lion Apparel, Inc. Maintainer Custom Bodies, Inc. Marion Body Works. Inc. Masimo Matjack/Indianapolis Industrial Prod. McNeil and Company, Inc. Metro Fire MSA Municipal Emergency Services Inc. Municipal Services Group, Inc. Nat. Emergency Equip't Dealers Assoc. National Fallen Firefighters Foundation New England Emergency Equipment New York State Assoc. of Fire Chiefs Novation North America, Inc.

On-Target Communications Oshkosh Truck Corporation Paratech Incorporated PBI Performance Products. Inc. Performance Advantage Co., Inc. Pierce Manufacturing Inc. Pigeon Mountain Industries, Inc. Plastisol Composites, LLC PlymoVent Corporation POK of North America Inc. Power Hawk Technologies, Inc. PPG Industries Pro Poly of America Inc. Quaker Safety Products Corporation RealWheels Cover Company Red Head Brass, LLC Rescue 1 Rescue 42. Inc. RESQTEC Road Rescue, Inc. Robotronics, Inc. RocketFire ROM Corporation Rosenbauer America, LLC Safety Components Fabric Tech Safety Outfitters LLC SCBAS, Inc. Science Diving & Environmental Co. Scott Technologies, Health & Safety Div Seagrave Fire Apparatus LLC Seats, Inc. Semo Tank & Supply Company Setcom Shelby Specialty Gloves Signature 4 Fire Shopp Smart Power Systems Smeal Fire Apparatus Co. Southeastern Apparatus Sales Southern Fire Equipment, LLC Southern Fire Service & Sales Southern Mills, Inc. Sovereign Bank Spartan Chassis Spartan Motors. Inc. Spec Rescue International Spencer Manufacturing Inc.

Sperian Protection Americas, Inc. Stainless Flow Technologies Stedfast USA. Inc. Streamlight. Inc. Sub-Aquatics/Breathing Air Systems Summit Fire Apparatus Super Vacuum Manufacturing Co, Inc. Sutphen Corporation Sutphen Towers. Inc. SVI Trucks Swany America Corp. Task Force Tips, Inc. Telma Retarder Inc. Tempest Fireco Towers, LLC Tempest Technology Corporation Thuemling Instrument Group Inc. TNT Rescue Systems, Inc. Total Fire Group Towers Fire Apparatus Co., Inc. Toyne Fire Apparatus Transportation Safety Technologies Trelleborg-Viking Truck Cab Manufacturers Inc. Turck Inc. Twin Disc, Inc. U.S. Tanker - Fire Apparatus United Fire Equipment United Plastic Fabricating Inc Veridian Limited. Inc. VESO Life VFIS VisionMark, Inc. W. L. Gore & Associates. Inc. W.S. Darley & Company Ward Diesel Filter Systems Waterous Company Western Fire Chiefs Association Whelen Engineering Co.Inc. WHP Trainingtowers Will-Burt Co. Williams Fire & Hazard Control Windmill Hill Consulting, LLC Wolverine Fire Apparatus Ziamatic Corporation Zumro, Inc.



TOP FIVE GOALS

ONE

Educating Congress on the importance of the Fire Grants Program to the nation's 1.1 million firefighters

тwо

Educating Congress on the importance of the U.S. Fire Administration

THREE

Continued support for the Staffing for Adequate Fire and Emergency Response (SAFER) Program

FOUR

Clarity and communication within the grant process

FIVE

Reauthorization of the Fire Grants and SAFER programs



- LEARN HOW YOUR STATE HAS BENEFITTED FROM THE ASSISTANCE TO FIREFIGHTERS GRANTS PROGRAM
- A SEARCH BY STATE AND CONGRESSIONAL DISTRICT

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